STEVEN A. SASS

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EMPLOYMENT:

2001-present	Boston College, Center for Retirement Research
-	Associate Director, Financial Security Project
2001-2009	Associate Director for Research
2000-2001	Mercer Management Consulting, Lexington, MA
2000-2001	Senior Editor
1987-2000	Federal Reserve Bank of Boston
1998-2000	Director, New England Economic History Museum Project
1987-2000	Economist and Editor
1986-1987	Brandeis University, Heller Graduate School
	Assistant Professor of Management
1984-1986	Bentley College
	Assistant Professor of Management
1979-1984	University of Pennsylvania, Wharton School
1982-1984	Research Associate, Pension Research Council
1979-1982	Assistant Research Professor of Management
1978-1979	Rutgers University, Rutgers College
	Assistant Professor of History
EDUCATION:	
1972-1978	The Johns Hopkins University

Ph.D. in History

University of Delaware 1966-1970

B.A. in Economics

PUBLICATIONS:¹

Books

Why Target Date Funds? with Alicia H. Munnell and Andrew D. Eschtruth. 2011 (forthcoming). Chestnut Hill, MA: Center for Retirement Research at Boston College.

Managing Your Money in Retirement with Alicia H. Munnell and Andrew D. Eschtruth. 2010. Chestnut Hill, MA: Center for Retirement Research at Boston College.

The Social Security Fix-It Book Revised 2009 Edition with Alicia H. Munnell and Andrew D. Eschtruth. 2009. Chestnut Hill, MA: Center for Retirement Research at Boston College.

The Social Security Claiming Guide with Alicia H. Munnell and Andrew D. Eschtruth. 2009. Chestnut Hill, MA: Center for Retirement Research at Boston College.

When Should I Retire and Start Social Security? with Alicia H. Munnell and Andrew D. Eschtruth. 2009 (forthcoming). Chestnut Hill, MA: Center for Retirement Research at Boston College.

Working Longer: The Answer to the Retirement Income Crisis with Alicia H. Munnell. 2008. Washington, DC: Brookings Institution Press.

Social Security Fix-it Book with Alicia H. Munnell and Andrew D. Eschtruth, 2007. Chestnut Hill, MA: Center for Retirement Research at Boston College.

Social Security and the Stock Market: How the Pursuit of Market Magic Shapes the System with Alicia H. Munnell. 2006. Kalamazoo, MI: W.E. Upjohn.

Social Security Reform: Links to Saving, Investment and Growth, edited with Robert Triest. 1997. Conference Series No. 41. Boston, MA: Federal Reserve Bank of Boston.

The Promise of Private Pensions: The First Hundred Years. 1997. Cambridge, MA: Harvard University Press.

The Pragmatic Imagination: A History of the Wharton School 1881-1981. 1982. Philadelphia, PA: University of Pennsylvania Press.

Entrepreneurial Historians and History: Leadership and Rationality in American Economic Historiography. 1986. Garland Press.

¹ The following is a selection of publications, not a comprehensive list.

Chapters in Books

"The Development of Employer Retirement Income Plans: From the Nineteenth Century to 1980." 2006. In *Oxford Handbook of Pensions and Retirement Income*, edited by Gordon Clark, Alicia H. Munnell, and Michael Orzag, 76-97. Oxford, England: Oxford University Press.

"Anglo-Saxon Occupational Pensions in International Perspective." 2006. In *Britain's Pension Crisis: History and Policy*, edited by Hug Pemberton, Pat Thane and Noel Whiteside. Oxford, England: Oxford University Press.

"Social Security: How Social and Secure Should It Be?" 1997. In *Social Security Reform: Links ot Saving, Investment and Growth (Conference Series No. 41)*, edited by Steven A. Sass and Robert Triest, 29-63. Boston, MA: Federal Reserve Bank of Boston.

Working Papers

"Is the Reduction in Older Workers' Job Tenure a Cause for Concern?" with Anthony Webb. 2010. Working Paper 2010-20. Chestnut Hill, MA: Center for Retirement Research at Boston College.

"Overview of the CRR 2009 Retirement Survey," with Alicia H. Munnell, Norma B. Coe, and Kelly Haverstick." 2010. Working Paper 2010-15. Chestnut Hill, MA: Center for Retirement Research at Boston College.

"Unusual Social Security Claiming Strategies: Costs and Distributional Effects," with Alicia H. Munnell, Alex Golub-Sass, and Nadia Karamcheva." 2009. Working Paper 2009-17. Chestnut Hill, MA: Center for Retirement Research at Boston College.

"Why Do Married Men Claim Social Security Benefits So Early? Ignorance or Caddishness?" with Wei Sun, and Anthony Webb. 2007. Working Paper 2007-17. Chestnut Hill, MA: Center for Retirement Research at Boston College.

"What Makes Retirees Happier: A Gradual or 'Cold Turkey' Retirement?" with Esteban Calvo and Kelly Haverstick. 2007. Working Paper 2007-18. Chestnut Hill, MA: Center for Retirement Research at Boston College.

"Do Older Workers Face Greater Risk of Displacement?" with Alicia H. Munnell, Mauricio Soto, and Natalia Zhivan. 2006. Working Paper 2006-17. Chestnut Hill, MA: Center for Retirement Research at Boston College.

"Population Aging and the Structure of Wages," with Robert Triest and Margarita Sapozhnikov. 2006. Working Paper 2006-05. Chestnut Hill, MA: Center for Retirement Research at Boston College.

Other Articles

"Workers' Response to the Market Crash: Save More, Work More?" with Courtney Monk and Kelly Haverstick. 2010. *Issue in Brief* 10-3. Chestnut Hill, MA: Center for Retirement Research at Boston College.

"Employers' (Lack of) Response to the Retirement Income Challenge," with Kelly Haverstick and Jean-Pierre Aubry. 2009. *Issue in Brief* 9-13. Chestnut Hill, MA: Center for Retirement Research at Boston College.

"Risk Pooling and the Market Crash: Lessons From Canada's Pension Plan," with Ashby H.B. Monk. 2009. *Issue in Brief* 9-12. Chestnut Hill, MA: Center for Retirement Research at Boston College.

"Why Are Older Workers at Greater Risk of Displacement?" with Alicia H. Munnell and Natalia A. Zhivan. *Issue in Brief* 9-10. Chestnut Hill, MA: Center for Retirement Research at Boston College.

"Recessions and Older Workers," with Alicia H. Munnell and Dan Muldoon. 2009. *Issue in Brief* 9-2. Chestnut Hill, MA: Center for Retirement Research at Boston College.

"Can the Bottom Third Work Longer?" with Alicia H. Munnell. 2009. *Issue in Brief* 9-1. Chestnut Hill, MA: Center for Retirement Research at Boston College.

"The Decline of Career Employment," with Alicia H. Munnell. 2008. *Issue in Brief* 8-14. Chestnut Hill, MA: Center for Retirement Research at Boston College.

"The Miracle of Funding by State and Local Pension Plans," with Alicia H. Munnell, Kelly Haverstick, and Jean-Pierre Aubry. 2008. *State and Local Plans Issue in Brief* 5. Chestnut Hill, MA: Center for Retirement Research at Boston College.

"When Should Married Men Claim Social Security Benefits," with Wei Sun and Anthony Webb. 2008. *Issue in Brief* 8-4. Chestnut Hill, MA: Center for Retirement Research at Boston College.

"An "Elastic" Earliest Eligibility Age for Social Security," with Natalia Zhivan, Margarita Sapozhnikov, and Kelly Haverstick. 2008. *Issue in Brief* 8-2. Chestnut Hill, MA: Center for Retirement Research at Boston College.

"A Gradual Exit May Not Make for a Happier Retirement," with Esteban Calvo and Kelly Haverstick. 2007. *Issue in Brief* 7-16. Chestnut Hill, MA: Center for Retirement Research at Boston College.

"Employer Survey: 1 of 4 Boomers Won't Retire Because They Can't," with Alicia H. Munnell and Jean-Pierre Aubry. 2006. *Work Opportunity Issue in Brief* 6. Chestnut Hill, MA: Center for Retirement Research at Boston College.

"Will We Have to Work Forever?" with Alicia H. Munnell, Marric Buessing, and Mauricio Soto. 2006. *Work Opportunity Issue in Brief* 4. Chestnut Hill, MA: Center for Retirement Research at Boston College.

"Employer Attitudes Toward Older Workers: Survey Results," with Alicia H. Munnell and Mauricio Soto. 2006. *Work Opportunity Issue in Brief* 3. Chestnut Hill, MA: Center for Retirement Research at Boston College.

"Learning by Teaching," with Francis Vitagliano and Luke Delorme. *Issue in Brief* 47. Chestnut Hill, MA: Center for Retirement Research at Boston College.

"Reforming the Canadian Retirement System: Investing Social Security Assets in Equities." 2006. *Global Issue Brief* 5. Chestnut Hill, MA: Center for Retirement Research at Boston College.

"401(k) Plans and Women: A "Good News/Bad News" Story," with Alicia Munnell. 2005. *Just the Facts* 13. Chestnut Hill, MA: Center for Retirement Research at Boston College.

"Yikes! How to Think About Risk?" with Alicia Munnell and Mauricio Soto. 2005. *Issue in Brief* 27. Chestnut Hill, MA: Center for Retirement Research at Boston College.

"The Graying of Massachusetts: Aging, the New Rules of Retirement, and the Changing Workforce," with Alicia H. Munnell, Andrew Eschtruth, and Kevin E. Cahill. 2004. Report for the Massachusetts Institute for a New Commonwealth (MassINC). Chestnut Hill, MA: Center for Retirement Research at Boston College.

"Reforming the UK Retirement System: Privatization Plus a Safety Net." 2004. *Global Issue in Brief* 3. Chestnut Hill, MA: Center for Retirement Research at Boston College.

"Reforming the Australian Retirement System: Mandating Individual Accounts." 2004. *Global Issue in Brief* 2. Chestnut Hill, MA: Center for Retirement Research at Boston College.

"Reforming the U.S. Retirement Income System: The Growing Role of Work." *Global Issue in Brief* 1. Chestnut Hill, MA: Center for Retirement Research at Boston College.

Federal Reserve Bank of Boston Regional Review

"Leapfrog and Catch-up" (First Quarter '98)

"How Will We Support Ourselves When We Grow Old?" (Fall '97)

"Techno-Babel: Absorbing Information Technology" (Fall '96)

"Across the Dialectic: Employee Representation in the Contemporary Enterprise" (Summer '96)

"Risk at the PBGC: The Public Guarantee of Private Pensions" (Spring '96)

- "Crosscurrents: Through the New England Labor Market" (Winter '96)
- "Passing the Buck: The Intergenerational Transfer of Wealth" (Summer '95)
- "Endgames: Planning for the End of One's Career" (Spring '95)
- "Just Compensation: Performance-Based Pay for Non-supervisory Workers" (Winter '95)
- "Who's Going to Pay for College?" (Fall '94)
- "See Dick Earn. Earn, Dick, Earn: More, and More Pragmatic Education Pays Off (Summer '94)
- "What's So Special About Manufacturing?" (Spring '94)
- "The New Concept of the Corporation: Dynamic Enterprise" (Winter '94)
- "Brunelleschi's Bargain: Intellectual Property in Digital Space" (Fall '93)
- "How Much is that Building in the Window?: How the Values Came and Went" (Summer '93)
- "Crisis in Pensions: Cracks in our Retirement Savings System" (Spring '93)
- "Public Pension Do's and Don'ts: The Claims for Targeted Investments Fall Short" (Spring '92)
- "Explaining the Bust: Rotted Base or Toppling Tower?" (Winter '92)
- "Getting the Banks Into Balance: Implications for Borrowers" (Fall '91)
- "Workers at the Gate: The labor Market Defies Conventional Supply and Demand Wisdom" (Summer '91)
- "New Firms on the Block: Managing Professional-Intensive Organizations" (Spring '91)
- "The Credit Crunch" (Winter '91)