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CENTER for RETIREMENT RESEARCH at boston college

# HOW TO THINK ABOUT RECENT TRENDS IN THE AVERAGE RETIREMENT AGE?

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## Introduction

After nearly a century of decline, work activity among older men stabilized in the 1980s and began to increase in the 1990s. This turnaround reflected changes in Social Security, retirement plans, and the nature of work, improvements in educational attainment, the need to wait for Medicare coverage, and a number of other factors. In response, the average retirement age has increased by about three years.

The goal of this *brief* is to put this three-year increase in context by: 1) comparing current labor force activity to that before the mid-1980s; and 2) assessing the extent to which the forces causing upswing may have played themselves out. Context is important when considering whether the recent increase in the average retirement age provides any rationale for changing Social Security, Medicare, and other programs that affect the well-being of older Americans.

This discussion proceeds in three steps. The first section describes reasons for the long-run decline in labor force participation of men since the 1880s, and the second section discusses the factors responsible for the turnaround that began in the early 1990s. The third section takes a closer look at labor force activity among both older men and older women and constructs a measure of the average retirement age. The fourth section looks once again at the factors behind the recent turnaround to assess their likely future impact, finding that, for the most part, they have played themselves out. The final section concludes that while the labor force activity of older individuals has increased significantly in recent decades, participation is still below where it was when Medicare was enacted in 1965 and further increases in the average retirement age seem relatively unlikely. In short, the recent turnaround provides little basis for changing the parameters of Social Security or Medicare.

## Reasons for the Long-term Decline in Employment Rates

The notion of retirement as a distinct and extended stage of life is a recent innovation. Up to the end of the 19th century, men generally worked as long as they could. In their prime, they put in 60 hours of work each week. And, at the end of their lives, they had only about two years of 'retirement,' often due to ill health.<sup>1</sup> Men are the focus of this discussion, because shifts in the work patterns of older women have more to do with their changing roles over the 20<sup>th</sup> century than with their retirement decisions.

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Beginning around 1880, the percentage of the older male population at work began to decline sharply (see Figure 1). Experts attribute this decline to an unexpected and substantial stream of income that appeared in the form of old-age pensions for Civil War veterans. A comprehensive study found that veterans eligible for these pensions had significantly higher retirement rates than the population at large.<sup>2</sup>

As the veterans died off, work rates did not return to their previous levels. Various analysts argue that this trend reflects the growth of workers' incomes.<sup>3</sup> But employer attitudes were also becoming important. The U.S. workforce was rapidly shifting from self-employment, most notably in agriculture, to employees of large enterprises. Employers increasingly introduced mandatory retirement ages for their employees. And they were reluctant to hire older workers, especially during the Great Depression.<sup>4</sup>

The next big decline in the work rates of older men occurred after World War II. One obvious factor was the availability of Social Security benefits. The legislation was enacted in 1935; Old Age welfare benefits were paid almost immediately and Social Security retirement benefits began in 1940. The postwar period also saw the expansion of employer pensions, as union power grew and corporations increasingly saw pensions as a crucial component of their personnel systems.

The introduction of Medicare in 1965 and the sharp increase in Social Security benefits in 1972 probably led to the final leg of the decline in workforce activity of older men. And, because benefits were available at age 62, Social Security may also explain part of the decline in workforce activity for men 55-64.

# Reasons for the Recent Reversal

The downward trajectory stopped around the mid-1980s and, since the early 1990s, the labor force participation of men both 55-64 and 65 and over has gradually increased. Many factors help explain this turnaround.<sup>5</sup>

- *Social Security*: Changes to Social Security made work more attractive relative to retirement. The liberalization, and for some the elimination, of the earnings test removed what many saw as an impediment to continued work.<sup>6</sup> The increase in the Full Retirement Age (FRA) from 65 to 67 reduced benefits for those claiming early. And, the enhanced delayed retirement credit increased incentives to keep working between the FRA and age 70.<sup>7</sup>
- Pension type: The shift from defined benefit to 401(k) plans eliminated built-in incentives to retire.<sup>8</sup> Moreover, since 401(k) participants bear investment risk, they need to work longer to accumulate a buffer against prematurely exhaust-





Note: Work rates during 1880-1930 are any reported gainful occupation; work rates during 1940-2021 are labor force participation rates – working or seeking work. *Sources*: Ruggles et al. (2010) and author's calculations from U.S. Census Bureau, *Current Population Survey* (CPS) (1970-2021). ing their resources. Studies show that workers covered by 401(k) plans retire a year or two later on average than similarly situated workers covered by a defined benefit plan.<sup>9</sup>

- *Education*: Education is a key determinant of worker productivity. Better-educated workers have more employment opportunities, are paid more, and work longer. Between 1985 and 2015, the share of older workers with college degrees increased sharply, and the educational gap between older and prime age men largely disappeared. The movement of large numbers of men up the educational ladder helps explain the increase in participation rates of older men.<sup>10</sup>
- *Improved health and longevity:* Life expectancy for men at 65 has increased about 3.7 years since 1985, and until 2010 the evidence suggested that people were healthier as well.<sup>11</sup> The correlation between health and labor force activity is very strong, meaning that the increase in disability-free life expectancy would have contributed to the increased labor force activity of older men.
- *Decline of retiree health insurance:* The rapid rise in health care costs has been accompanied by a significant decline in employer provision of retiree health insurance. This decline has dramatically changed the incentives facing older workers. If they stay with their employer, they continue to receive health insurance; if they leave before 65, when they qualify for Medicare, they are forced to purchase insurance on their own. Hence, workers have a strong incentive to stay working until they qualify for Medicare.<sup>12</sup>
- *Less physically demanding jobs:* The nature of employment has also changed dramatically since the mid-1980s. As manufacturing has declined, the service sector has exploded with knowledge-based opportunities. Even within manufacturing the nature of jobs has changed, as firms have automated and outsourced production and employed more managers, engineers, and technicians. The new jobs put less strain on older bodies.<sup>13</sup>
- *Joint decision-making*: The increased percentage of married women working means the decision to retire involves both spouses. Studies suggest that husbands and wives like to coordinate their

retirement.<sup>14</sup> Since wives on average are three years younger than their husbands, if they retire at age 62 (when first eligible to claim Social Security), it would push husbands' retirement age toward 65.<sup>15</sup>

• *Non-pecuniary factors:* Older workers tend to be among the more educated, the healthiest, and the wealthiest.<sup>16</sup> Their wages are lower than those earned by their younger counterparts and lower than their own past earnings. This pattern suggests that money may not be the only motivator.

As a result of these various factors, the workforce activity of men has increased substantially since the mid-1980s. The question is how this trend translates into changes in the average retirement age.

# The Average Retirement Age

The basis for calculating the average retirement age is data on labor force participation rates by age. The discussion begins by continuing with the focus on men, and then turns to the more complicated story for women.

Figure 2 shows labor force participation rates by age for men in three years: 1962 – before the "reversal;" 1992 – around the time the reversal began; and 2021 – the most recent year for which data are available. Although the figure shows many interesting developments, the most relevant for putting the

Figure 2. Labor Force Participation Rates of Men, Ages 50-80, 1962, 1992, and 2021



"reversal" in perspective is the placement of the three lines. The year with the highest rate of participation is 1962; the year with the lowest is 1992; and the year in the middle is 2021. That is, labor force activity in 2021 is higher than in 1992, but it is only about halfway back to the 1962 level.

The data on labor force participation can be used to construct a measure of the average retirement age, defined as the age (in years and months) at which the labor force participation rate drops below 50 percent.<sup>17</sup> Based on this definition, in 2021 the average retirement age for men was 64.7, roughly three years later than in the mid-1980s and early 1990s (see Figure 3).



Figure 3 also shows the average retirement age for women. Over the 20<sup>th</sup> century each cohort of women had spent more time in the labor force than the previous cohort, increasing the likelihood that they would be working at older ages. Indeed, that is the pattern evident in Figure 4, which shows work activity among older women increasing steadily from 1962 to 1992 to 2021.

The changing work lives of women make it difficult to interpret trends in their average retirement age. Figure 3 suggests that the retirement age for women rose dramatically from 55 in the 1960s to 62.1 in 2021. (The age for 2021 may be artificially depressed by the caretaking responsibilities of women in the midst of the pandemic; 62.7 in 2019 may provide a more accurate picture.) Of course, the apparent low retirement ages in the early 1960s simply reflect the fact that fewer women had spent much time in the labor force.



Figure 4. Labor Force Participation Rates of Women Ages 50-80, 1962, 1992, and 2021

In recent years, the average retirement age for women appears to have stabilized. The question is, for both men and women, where do we go from here?

## The Future

The five key factors sparking the reversal in the 1990s from declining to increasing labor force participation for men were changes to Social Security, the shift from defined benefit to 401(k) plans, the increase in educational attainment, improvements in healthy life expectancy, and the decline in retiree health insurance. The following argues that these early drivers of delayed retirement are no longer having a substantial impact and are unlikely to increase the average retirement age going forward.

*Social Security.* All the changes in the Social Security program are now complete. No further adjustments have been made to the earnings test. The increase in the FRA from 65-67 was gradually phased in, beginning with those those born in 1938 and ending at 67 with those born in 1960. Those born in 1960 turn 62 this year; thus, future cohorts will see no further increase in the FRA.<sup>18</sup> Finally, the Delayed Retirement Credit – payable for those who claim benefits between the FRA and 70 – was also increased gradually, from 3 percent in 1983 to 8 percent in 2008. Hence, future cohorts will see no further increase in this incentive. In short, recent changes to Social Security should have no effect on the average retirement age going forward.

*Pension type.* The shift from defined benefit to 401(k) plans is now complete. While most households with heads born between 1920 and 1940 had access to a defined benefit plan, this share had dropped dramatically by the time the earliest Baby Boomers retired, and the youngest Baby Boomers, born in 1965, have almost no access to defined benefit plans (see Figure 5). Yes, some defined benefit plans continue to exist in the public sector, but state and local workers account for only 10 percent of the workforce and no major shift in pension type is currently underway for this group.

Figure 5. Percentage of Households with a Defined Benefit Plan, by Year of Birth



Educational Attainment. Much of the gain in the labor force participation of older individuals has been attributed to their increased educational attainment.<sup>19</sup> Indeed, for most of the 20<sup>th</sup> century each generation of workers received more education than the previous one. As a result, the share of men ages 50-54 with a college degree increased sharply (see Figure 6). However, in the mid-1970s the pace of gains slowed, which meant that the percentage of men 50-54 with a college degree stopped increasing around 2000. Since then the share with a college degree has declined and rebounded, but remains roughly at the 2000 level. For women, the improvement in educational attainment has continued – after a decade-long pause – but will likely level off by 2030.<sup>20</sup> The bottom line is that educational gains are unlikely to be a major driver of longer work lives going forward.



Figure 6. Percentage of Men and Women Ages 50-

*Increase in Healthy Life Expectancy.* Until 2005, the trend of rising disability-free life expectancy suggested increased capacity for work, but recent studies suggest this progress has stalled.<sup>21</sup> While the percentage of men and women with a work-limiting disability declined between 1980 and 2005, the percentages held relatively steady between 2006 and 2018 (see Table 1). Moreover, estimates of health life expectancy at 50 – which combines the disability rate with changes in life expectancy – showed actual declines for lower-educated white workers and lower-educated Black men. Hence, substantial increases in the ability to work longer is unlikely to move the average retirement age in coming decades.

Age group –	Men		Women	
	2006	2018	2006	2018
50-54	14.9%	14.5%	15.8%	15.2%
55-59	17.0	19.4	20.2	20.2
60-64	22.9	21.9	22.7	23.1
65-69	21.5	23.8	23.5	24.0

TABLE 1. PERCENTAGE OF NON-INSTITUTIONALIZED

Population with a Disability, 2006 and 2018

Source: Quinby and Wettstein (2021).

Decline in Retiree Health Insurance. As noted, the decline in employer-provided health insurance combined with rapidly rising health care costs has pushed workers to postpone retirement until they are eligible for Medicare. This shift away from offering retiree health benefits is virtually complete. Less than 20 percent of large firms – 200 or more employees – offer retiree health insurance to current workers (see Figure 7). Smaller firms traditionally have rarely provided this benefit. Thus, changing employer-provided health benefits will no longer provide an increasing incentive to work until 65.

Figure 7. Percentage of Large Firms Offering Retiree Health Benefits, 1988, 1998, 2008, and 2018



Notes: Large firms have 200 or more workers. Due to changes in the survey instructions, estimates from 2019 on are not comparable to prior survey estimates. *Source:* Kaiser Family Foundation (2018-2021).

The bottom line is that the factors contributing to the reversal in the labor force participation of older workers appear to have run their course. Their impact will remain, so it is unlikely the average retirement age will decline. On the other hand, they will provide little impetus for increases in the average retirement age.<sup>22</sup>

# Conclusion

After nearly a century of decline, work activity among older men stabilized in the 1980s and began to increase in the 1990s. This turnaround reflected changes in Social Security, retirement plans, and the nature of work, improvements in educational attainment, the need to wait for Medicare coverage, and a number of other factors. In response, the average retirement age increased by about three years.

Some have suggested that this three-year increase should serve as a rationale for raising the age of eligibility for Medicare and maybe changing other tax and benefit provisions.<sup>23</sup> But it is important to put this three-year gain in perspective. The average retirement age is still lower than it was when Medicare was enacted. And the major drivers for the gains to date appear to have played themselves out, making significant future increases in the average retirement age unlikely. In short, the recent turnaround provides little basis for changing the parameters of our public programs.

## Endnotes

- 1 Thane (2000) and Sass (1997).
- 2 Costa (1998).
- 3 Costa (1998).
- 4 Moen (1987), Margo (1993), and Sass (1997).

5 Coile (2015), Friedberg (2007), Burtless and Quinn (2002), and Munnell and Sass (2008).

6 Engelhardt and Kumar (2007) and Friedberg and Webb (2006).

7 Cosic and Steuerle (2021), Blau and Goodstein (2010), Gustman and Steinmeier (2009), Mastrobuoni (2009), Song and Manchester (2007), and Kopczuk and Song (2008).

8 Coile (2021).

9 Friedberg and Webb (2005) and Munnell, Cahill, and Jivan (2003).

10 Burtless (2013) and Munnell and Sass (2008).

11 U.S. Social Security Administration (2022) and Munnell and Sass (2008).

12 Gustman and Steinmeier (1994), Karoly and Rogowski (1994), Rust and Phelan (1997), and Monk and Munnell (2009).

13 Johnson (2004).

14 Michaud, van Soest, and Bissonnette (2018).

15 Schirle (2007).

16 Lahey, Kim, and Newman (2006) and Maestas (2005).

17 This methodology evolved from that of Burtless and Quinn (2002) who take the youngest age, in years, at which at least half of men have left the labor force. They calculate the labor force participation rate by age and average over two-year periods (e.g., 1962 and 1963). Our calculations differ in that the results are annual and interpolated to calculate the age in terms of years and months; and we take the age at which at least half of men (or women) are *consistently* out of the labor force.

18 Beginning with the 1938 cohort, the FRA increased by two months per year until it reached age 66 for the 1943 cohort. The FRA continued to increase until reaching age 67 for people born in 1960 and later, again with the increase phased in by two-month increments beginning for those born in 1955.

19 Burtless (2013).

20 Looking at younger individuals today, the share of men and women (combined) with a college degree is similar to today's 50-year-olds.

21 Quinby and Wettstein (2021).

22 Rutledge, Gillis, and Webb (2015) projected that the average retirement age would continue to rise by about one additional year in total over the course of a few decades. To the extent that this projection proves accurate, a portion of this impact would have already occurred, and any continued increase would be modest.

23 See Warshawsky (2022).

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