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## WILL THE JOBS OF THE FUTURE SUPPORT AN OLDER WORKFORCE?

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CRR WP 2022-2 March 2022

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## Abstract

Retirement ages in the United States have been rising for decades but the continuation of this trend depends on employers in the future looking to fill jobs that older workers can do. This study considers whether the occupations that are projected by the Bureau of Labor Statistics to grow faster by 2030 are those that are suitable for older workers. Using a variety of different metrics for suitability, the analysis finds only weak evidence that the occupations most suitable for older workers are projected to grow particularly slowly.

### Introduction

Retirement ages in the United States have been steadily rising over the past few decades, a welcome trend as life expectancy increases, requiring individuals to finance longer retirements. However, this trend may begin to run into headwinds in the coming years. On the supply side, many workers may be reaching the physical limits of working into older ages.<sup>1</sup> But even if workers are willing to work longer, they must find employers willing to hire or retain them in positions that match their skills. This paper explores the future demand for older workers, asking whether the jobs of the future will support our aging workforce.

The Bureau of Labor Statistics (BLS) projects job growth by occupation over the next decade. This paper aims to link those projections to various measures of how well-suited older workers are to different occupations. This analysis uses three complementary approaches: first, it considers whether occupations in which older workers are currently employed are projected to grow in the coming years. Second, to also incorporate occupations older workers *could do*, rather than only those they are doing now, occupations are evaluated by how old their retirement ages tend to be in practice; how likely workers are to file for disability; and the extent to which the required skills for the occupation decline with age. These three characteristics capture different dimensions of older workers' ability to do different occupations. Each characteristic is then correlated with projected job growth to assess whether older workers will be able to do the jobs of the future. Finally, to estimate a simpler and more statistically powerful model, the three characteristics are combined into a single index of suitability of occupations for older workers and the analysis estimates the association of this index with future job growth.

The first set of results indicates that the occupations currently employing large shares of older workers are projected to grow more slowly than other occupations. However, this negative finding may not be as bad is it seems at first blush, because the next set of results shows that the projected job growth of occupations is not strongly related to the characteristics of jobs older workers are capable of doing. This finding holds for both the analysis of the different occupation characteristics on their own and for the summary index. While the index is strongly correlated with occupations where older workers are clustered today, it is essentially uncorrelated with predicted job growth over the next decade.

<sup>&</sup>lt;sup>1</sup> See Quinby and Wettstein (2021).

The rest of the paper proceeds as follows. The next section summarizes the literature on the demand for older workers. The third section describes the methods of the analysis. The fourth section presents the results. The final section concludes that occupations with more older workers today are projected to decline, but that the outlook for occupations that older workers could comfortably work in is less negative.

### Background

The trend of rising retirement ages in the United States has been reassuring to those worried about Americans' retirement security. Many studies have found that postponing retirement is one of the best ways of ensuring individuals have sufficient savings to support themselves after leaving the labor market (Munnell and Sass 2009; Bronstein et al. 2019; Rutledge and Wettstein 2020). The rising Social Security Full Retirement Age (FRA) has also been associated with later retirement, as workers need to postpone claiming benefits to retain the same level of payments, relative to their income, that previous generations enjoyed (Deshpande, Fadlon, and Gray 2020; Cosic and Steuerle 2021).

The fly in the ointment is the worry that the future prospects for working longer could be constrained by two factors. First, employees can only work when employers are willing to hire them. Second, workers' ability to perform their jobs may be limited by the very process of aging. Of course, these two issues are linked, with employers potentially concerned about age-related declines in productivity, and thus less willing to hire older workers.

The question of whether robust demand for older workers exists has been explored in several recent papers. This literature generally finds that employers say they want to hire older workers for a relatively broad range of jobs, despite moderate concern about their productivity and, even more so, their relative cost (Munnell and Wettstein 2021). However, expressing a willingness to hire and actually hiring are different things, and perhaps these cost concerns explain recent evidence on the persistence of age discrimination (Neumark, Burn, and Button 2016).

On the ability of older workers to work, a few recent studies have raised some concern.<sup>2</sup> Quinby and Wettstein (2021) found a great deal of heterogeneity in the expected ability of

<sup>&</sup>lt;sup>2</sup> For example, Munnell, Soto, and Golub-Sass (2008) and Coile and Duggan (2019) consider the prevalence of work-limiting disability.

workers to extend their working life to older ages. For highly educated white workers, the vast majority can expect to be physically capable of work until at least the FRA of 67. However, for low-education and Black workers, working life expectancy has stagnated, and large shares of these demographic groups will be incapable of working until age 67.

These studies look at broad trends in the population. At a more granular level, some studies have examined which individual capabilities grow or hold steady to older ages, and which decline. For example, capabilities that depend on accumulation of knowledge (for example, verbal abilities) tend to increase with age.<sup>3</sup> Conversely, capabilities that require fluidity (such as memorization) tend to show early declines (Belbase, Sanzenbacher, and Gillis 2017).<sup>4</sup> These insights yielded the CRR's Susceptibility Index of which occupations rely on tasks that become more difficult as workers age.

Bringing together the questions of supply and demand for older workers, this analysis explores whether the occupations that are projected to experience increased demand in the coming years are a good match for the occupations that older workers are likely capable of doing. The next section describes how the projected number of jobs in each occupation is acquired, and how occupations are classified with respect to the ability of older workers to engage in those jobs.

### **Data and Methods**

The goal of the analysis is to consider the projected number of jobs in different occupations in the U.S. economy alongside how well older workers can engage in those occupations. To this end, a number of different measures of each occupation are brought together to assess how many jobs each occupation is projected to have in 2030, on the one hand, and to generate an index of older workers' ability to perform each occupation, on the other.

The projected number of jobs in each occupation comes from the Bureau of Labor Statistics' (BLS) occupational projections. The BLS reports, for each occupation, how many

<sup>&</sup>lt;sup>3</sup> On the physical side, abilities like explosive strength or flexibility are known to decline during the early 60s (Spirduso, Francis, and McRae 2005). On the cognitive side, "fluid" abilities such as episodic memory, working memory, and inductive and deductive reasoning – which people need to acquire new information and make decisions – steadily decline with age starting in a worker's 20s or 30s (Singh-Manoux et al. 2012; Salthouse 2012; and Gross et al. 2011).

<sup>&</sup>lt;sup>4</sup> While workers generally experience declines in fluid cognitive ability, considerable variance exists between workers, as in Ylikoski et al. (1999).

jobs existed in 2020, how many more jobs it projects will be created by 2030, and various characteristics of the typical job in the occupation, such as median wages. The total number of jobs in 2030 and the change in jobs between 2020 and 2030 are our main outcome variables.

## Are the Jobs Older Workers Doing Now Projected to Grow?

The most direct way to gauge the future demand for the labor of older workers is to examine whether the jobs they are currently performing are projected to be in high demand in the future. Answering this question is straightforward. Using the *Current Population Survey* (CPS), we estimated the share of each occupation's workers who were over age 55, and then correlated it with the projection of future jobs in each occupation.

A major limitation of this approach is that it captures the prospects of the occupations which *currently* employ many older workers, but not necessarily the occupations of those who *will be* older workers in ten years. For example, it may be the case that many older workers currently work in office administration jobs (which are projected to decline by 2030). However, the workers who will be over age 55 in ten years may not be working in those jobs. Furthermore, even those who are currently working in occupations projected to grow slowly may be able to transition to higher-demand occupations – if they can perform those tasks. The analysis therefore assesses the prospects of occupations classified not by their current share of older workers, but rather by the occupations' amenability to older workers.

#### Workers' Ability to Do the Work

The analysis considers three indicators of workers' ability to do work in an occupation: 1) CRR's Susceptibility Index; 2) rates of applications for disability within an occupation; and 3) average retirement age within an occupation.<sup>5</sup> The first indicator – CRR's Susceptibility Index – measures how likely the abilities important to an occupation are to decline with age, and is taken

<sup>&</sup>lt;sup>5</sup> Two other measures were considered but were not included in the final analysis. First, the relative unemployment and discouraged worker rates for older versus younger workers yielded weak correlations, often with the "wrong" sign, likely because older workers experiencing an unemployment spell are more likely to simply retire than younger workers (thus not being counted as unemployed). Second, the rate of wage growth for older workers was considered; however, this measure is selected since those experiencing slow wage growth are likely to retire earlier than those with fast wage growth. A Heckman selection model was used to try to account for this, with either state income tax rates or the age gap with individuals' spouse as excluded variables. However, neither of these instruments proved sufficiently predictive in the first stage, failing to reach statistical significance.

directly from Belbase, Sanzenbacher, and Gillis (2017). Higher values of the index indicate occupations reliant on abilities that are more likely to decline with age.

The rate of disability applications is taken as a measure of the riskiness of occupations. The assumption is that risker occupations are particularly risky for older workers, who may be less physically robust and experience longer recovery times following injury.<sup>6</sup> This measure is calculated from the *Survey of Income and Program Participation* (SIPP) in the years 2004-2008.

The final measure is the average retirement age within occupations. The assumption here is that workers vote with their feet, and occupations where workers tend to remain until older ages are suitable for such long careers. The variable comes from the *Health and Retirement Study* (HRS) in the years 2004-2016.<sup>7</sup>

### Classifying Occupations

The three measures of the suitability of jobs for older workers are estimated using disparate datasets, which have their own classification systems for occupations. The analysis therefore requires a set of occupations that are harmonized across the different data sources. To that end, the analysis divides all occupations into 26 categories.

This classification process has multiple objectives. First, it is partially determined by the crosswalks between different occupation classification systems. Different classification schemes in the different datasets constrain the ability to separate workers doing different jobs. Thus, the final classification is, in a sense, the "lowest common denominator" of the different classification systems.<sup>8</sup>

Second, some similar occupations with few workers were combined to ensure each occupation in the final analysis had sufficient sample size to calculate the various measures with

<sup>&</sup>lt;sup>6</sup> Rutledge, Zulkarnain, and King (2019) found that jobs that require physical strength are most likely to lead to SSDI applications for older workers, indicating an inability to do the work safely.

<sup>&</sup>lt;sup>7</sup> A few decisions were made regarding the precise definition of this variable. First, individuals who report multiple different occupations over the course of their involvement in the HRS were assigned their modal occupation. This choice prevents coding such respondents as holding their final job, which may be a bridge job (for the high prevalence of bridge jobs in recent cohorts see, for example, Cahill, Giandrea, and Quinn 2015; and Wettstein 2020). Respondents' retirement age is defined as their age in the first wave in which they reported being retired, and do not have any subsequent waves in which they report they are working again. Furthermore, within each occupation the stated retirement age was Winsorized at the 5<sup>th</sup> and 95<sup>th</sup> percentiles.

<sup>&</sup>lt;sup>8</sup> For example, in the 2010-2018 crosswalk for Census occupation classifications, computer occupations are inextricably joined with project management specialists, which in turn leads to difficulty distinguishing computer scientists from event planners, leading some categories to include fairly disparate occupations; the analysis attempts to keep such unnatural combinations to a minimum.

reasonable statistical precision (e.g., enough observations to reliably estimate the average retirement age in the HRS sample). Finally, a few occupations were combined despite having sufficient sample sizes on their own due to their similarity (for example, "other" management occupations (SOC code 43-9) were joined to "all other" management occupations (SOC code 43). For more detail on the process of classifying occupations into the final list of 26 occupations, see Appendix 1.

### The Suitability Index

Finally, the three measures are combined into a suitability index. This step both produces a convenient summary measure of which occupations are most congenial to older workers and helps preserve statistical power in this setting, in which the analysis is based on only a relatively small number of observations.

The index is calculated as the first principal component of susceptibility, SSDI applications, and average retirement ages. To give this measure meaningful units, it is standardized such that 0 represents an occupation of precisely average suitability for older workers, and a 1-unit change in the index corresponds to a 1-standard deviation change in suitability. Furthermore, the index is declining in suitability; that is, a higher value of the index indicates an occupation that is less suitable for older workers.

#### **Descriptive Statistics**

Table 1 presents descriptive statistics for the main variables of the analysis. Table 2 shows the linear correlations between the various measures of suitability. These correlations all have the expected signs: for example, occupations with higher susceptibility index values tend to have higher SSDI application rates and lower average retirement ages. Nevertheless, the correlations are generally far from 1, indicating that the different measures do capture different dimensions of occupation characteristics.

#### Analyzing the Suitability of Future Jobs for Older Workers

With these data in hand, the analysis is straightforward. Multivariate OLS regressions test the association of all three measures of older-worker suitability and the number of jobs projected for each occupation in 2030. Specifically, the following equation is estimated:

6

Employment Projection<sub>i</sub>

 $= \alpha + \beta_1 Susceptibility_i + \beta_2 SSDI Application Rate_i$  $+ \beta_1 Average Retirement Age_i + \varepsilon_i$ 

In this equation, *i* indexes occupations.<sup>9</sup> The  $\beta$  coefficients provide the estimates of the associations between employment projections in 2030 (either levels or change relative to 2020 employment) on the left-hand side, and susceptibility of occupations to age-related decline, disability application rates, and the average retirement age, on the right-hand side. Therefore, if the occupations that are most suitable for older workers are projected to grow relatively slowly,  $\beta_1$  and  $\beta_2$  would be expected to be positive, while  $\beta_3$  would be negative.

Because the sample is small, additional univariate regressions test the association of each measure and the outcome variables individually, as well as replacing all three measures with the suitability index. These univariate regressions help confirm that any null result is not due to a lack of degrees of freedom in estimating multiple coefficients.

For ease of interpretation, all the independent variables are standardized before inclusion in the regressions. Thus, coefficients can be interpreted as the association between a onestandard-deviation change in the independent variable and the outcome.

#### Results

A simple approach to assessing the job prospects for older workers is to examine whether the occupations in which they are currently employed are projected to grow faster or slower in the coming years. For this exercise, the full set of occupational SOC codes are used, because the analysis relies solely on the CPS, which provides a large sample of workers even in relatively specific occupations.<sup>10</sup>

The results of this preliminary analysis are in Table 3. For both the level of 2030 jobs and the change in jobs between 2020 and 2030, the occupations that currently have larger shares of older workers are projected to have fewer jobs in 2030. This alarming observation suggests a mismatch between the jobs older workers currently do and the jobs BLS believes will exist in ten years does. Such a mismatch could stymie efforts to further lengthen working lives.

<sup>&</sup>lt;sup>9</sup> The regressions are unweighted, giving each occupation equal weight. Standard errors are robust to heteroskedasticity.

<sup>&</sup>lt;sup>10</sup> Also, the only cross-classification link required is the Census-to-SOC, which leads to less coarsening of occupations due to imperfect linkages between classification systems.

However, the occupations older workers currently hold may not be the ones best suited for their abilities. As jobs in the occupations currently employing many older workers grow relatively scarce, older workers may find new roles in occupations that are suited to their abilities. Furthermore, it is important to remember that the older workers of 2030 are, in large part, the prime-age workers of today; the occupations of workers in their 40s and early 50s today may have a more robust outlook and these workers, also, may adjust their occupations as demand for different tasks shift in the coming years. The rest of the analysis thus focuses on the match between occupations suitable for older workers and those that BLS projects will be in high demand in the next decade.

To validate the suitability index, a helpful first step is to verify that the occupations it deems suitable for older workers do, in fact, employ high shares of older workers currently. Table 4 confirms this relationship. Each column correlates the share of older workers in the various occupations currently with the different components of the suitability index: susceptibility, SSDI application rates, average retirement ages, and, finally, the suitability index itself. All the signs of these correlations are in the expected directions, and they are all statistically significant at least at the 10-percent level, with the exception of the association of SSDI application rates and current older worker share. In the case of the suitability index, its association with the older worker share is significant at the 5-percent level.

Before describing the results of the analysis, some observations regarding the raw data are informative. These data are in Table 5, which lists all 26 occupations and their associated values for 2030 job projections and the various measures of suitability of the occupation for older workers. The table is sorted by the projected change in employment between 2020 and 2030.<sup>11</sup>

Table 5 alone suggests a mixed picture of whether the jobs of the future will be well suited to older workers. The occupation projected to have the greatest growth is health care support (including jobs like home health aides, nursing assistants, and medical assistants). This occupation is well below average in terms of suitability for older workers (1.2 standard deviations worse than average, based on the standardized suitability index). However, the

<sup>&</sup>lt;sup>11</sup> Table 5 also shows that the suitability index accords with common sense: the worst occupations for older workers are maintenance, mining, and construction (in that order). The best are legal occupations, entertainment, and management.

occupation projected to have the second-fastest growth is "other white collar" (such as miscellaneous managers, market research analysts, and computer programmers). This group of occupations is 1.3 standard deviations *better* than average for older workers. No particular pattern immediately emerges when looking further down the list: food preparation and food servers are third and fourth places for job growth, respectively, and both are only mildly worse than average for older workers (less than one standard deviation each); fifth place is personal care which is almost exactly average in terms of suitability for older workers (0.1 standard deviation).

Table 6 shows the estimated association between all of the components of the suitability index and 2030 employment (in columns 1 and 2, for the level and change of employment, respectively). Overall, not surprisingly, none of the variables is significantly associated with 2030 employment outcomes, with one exception: the average retirement age, which is negatively associated with 2030 employment levels (but not changes relative to 2020). Given the large number of comparisons, finding one with significance at the 5-percent level may well be a type I error.<sup>12</sup>

Of course, with only 26 observations, degrees of freedom may be a concern when estimating multiple coefficients. To confirm that the generally null results in Table 6 are not due to this statistical limitation, Table 7 estimates univariate regressions for each of the three components of the suitability index and the 2030 employment outcomes. Once again, only the average retirement age of each occupation is significantly associated with these outcomes, and even then, only with 2030 employment levels, not with the change in employment relative to 2020.

A final test of this null result relies on the suitability index itself. This variable should capture the most informative variation of its three underlying components, and thus showing a null result with this index is the ultimate test of the hypothesis that future job growth is associated with suitability for older workers. Table 8 displays the results of the univariate regression of projected employment on the suitability index. Neither version of the outcome, levels or changes, shows a significant association with the index, although the point estimates are positive (consistent with less suitable occupations growing relatively faster).

<sup>&</sup>lt;sup>12</sup> In unreported results, similar null findings hold when the outcome is defined as the percentage change in employment in 2030 relative to 2020.

In total, the analysis reveals a weak negative association between the suitability of occupations for older workers and the projected number of jobs in occupations in 2030. This association is generally not statistically significant. Relative to the concerning picture arising from the association between projected jobs and the occupations where older workers currently work, these findings are relatively reassuring.

### Conclusion

The first two papers in this sequence of analyses looked at the labor market for older workers right now – how do employers say they value older workers compared to younger ones and what kinds of job listings are they posting that specifically target older workers?<sup>13</sup> Looking forward, a key question is how amenable will the labor market be to older workers in the future? This analysis addresses that question by linking projections of future demand for workers with the kinds of occupations that are a good fit for older workers. By analyzing the future demand alongside the *potential* future supply of older workers' labor, the analysis can go beyond merely looking at the jobs older workers do today to explore what they *could do* in 2030.

Overall, the findings are that broadly little association exists between the occupations that are suitable for older workers' abilities and those that are projected to demand the most labor in ten years. While a weak negative association was found between one measure of occupational suitability for older workers (the average retirement age in the occupation), other measures did not display a significant correlation with projected labor demand. This result is in spite of the fact that the occupations *currently* employing many older workers are projected to grow particularly slowly in the coming years. Thus, the results are relatively reassuring, suggesting that the jobs of the future will indeed be able to support an aging workforce.

<sup>&</sup>lt;sup>13</sup> Munnell and Wettstein (2020) and Munnell, Wettstein, and Walters (2020).

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## Table 1. Summary Statistics

|   | Mean     | SD       | Min      | 25%      | Median   | 75%      | Max       |
|---|----------|----------|----------|----------|----------|----------|-----------|
| Employment level 2030 (thousands)               | 6,362.07 | 3,760.47 | 1,088.40 | 3,703.60 | 5,669.30 | 7,527.60 | 19,015.60 |
| Employment change<br>(2020-2030)<br>(thousands) | 456.87   | 486.14   | -539.10  | 128.20   | 394.45   | 685.90   | 1,580.20  |
| Susceptibility index                            | 45.09    | 2.09     | 41.90    | 43.20    | 44.40    | 46.98    | 48.69     |
| Share applying for SSDI                         | 0.009%   | 0.004%   | 0.003%   | 0.007%   | 0.009%   | 0.012%   | 0.020%    |
| Retirement age                                  | 67.06    | 1.43     | 64.28    | 66.40    | 66.83    | 67.91    | 70.14     |

*Source:* Author's calculations based on the BLS (2020), the CPS (2015-2019), the HRS (2004-2016), the SIPP (2004-2008), and Belbase, Sanzenbacher, and Gillis (2017).

#### Table 2. Correlation Matrix

|                         | Susceptibility<br>index | Share applying for SSDI | Retirement<br>age | Suitability<br>index |
|-------------------------|-------------------------|-------------------------|-------------------|----------------------|
| Susceptibility index    | 1                       |                         |                   |                      |
| Share applying for SSDI | 0.634                   | 1                       |                   |                      |
| Retirement age          | -0.278                  | -0.074                  | 1                 |                      |
| Suitability index       | 0.907                   | 0.842                   | -0.436            | 1                    |

*Source:* Author's calculations based on the BLS (2020), the CPS (2015-2019), the HRS (2004-2016), the SIPP (2004-2008), and Belbase, Sanzenbacher, and Gillis (2017).

## Table 3. Share of Workers Age 55+ (SOC Codes)

|                                     | (1)                   | (2)                         |
|-------------------------------------|-----------------------|-----------------------------|
| Variables                           | Employment level 2030 | Employment change 2020-2030 |
| Share of workers age 55+ normalized | -38.89**              | -6.67***                    |
|                                     | (17.22)               | (2.34)                      |
| Constant                            | 212.78***             | 15.26***                    |
|                                     | (16.99)               | (2.25)                      |
| Observations                        | 776                   | 776                         |
| R-squared                           | 0.01                  | 0.01                        |

Notes: Robust standard errors in parentheses. \*\*\* p<0.01, \*\* p<0.05.

*Source:* Author's calculations based on the BLS (2020), the CPS (2015-2019), the HRS (2004-2016), the SIPP (2004-2008), and Belbase, Sanzenbacher, and Gillis (2017).

| Variables               | (1)           | (2)           | (3)           | (4)           |
|-------------------------|---------------|---------------|---------------|---------------|
| variables               | Share age 55+ | Share age 55+ | Share age 55+ | Share age 55+ |
| Susceptibility index    | -0.02**       |               |               |               |
|                         | (0.01)        |               |               |               |
| Share applying for SSDI |               | -0.01         |               |               |
|                         |               | (0.01)        |               |               |
| Retirement age          |               |               | 0.02*         |               |
|                         |               |               | (0.01)        |               |
| Suitability index       |               |               |               | -0.02**       |
|                         |               |               |               | (0.01)        |
| Constant                | 0.23***       | 0.23***       | 0.23***       | 0.23***       |
|                         | (0.01)        | (0.01)        | (0.01)        | (0.01)        |
| Observations            | 26            | 26            | 26            | 26            |
| R-squared               | 0.20          | 0.05          | 0.08          | 0.18          |

Table 4. Relationship Between the Suitability Index and the Share of Older Workers

Notes: Robust standard errors in parentheses. \*\*\* p<0.01, \*\* p<0.05, \* p<0.1. Source: Author's calculations based on the BLS (2020), the CPS (2015-2019), the HRS (2004-2016), the SIPP (2004-2008), and Belbase, Sanzenbacher, and Gillis (2017).

## Table 5. Full Dataset

| Title                                       | Employment<br>level<br>2030 | Employment<br>change<br>2020-2030 | Susceptibility<br>Index | Share<br>applying for<br>SSDI | Retirement<br>age | Principal<br>component<br>1 |
|---|-----------------------------|-----------------------------------|-------------------------|-------------------------------|-------------------|-----------------------------|
| Office & administrative support             | 19,015.600                  | -539.100                          | 43.442                  | 0.009                         | 66.715            | -0.550                      |
| Retail workers                              | 7,527.600                   | -331.000                          | 44.329                  | 0.013                         | 67.905            | 0.200                       |
| Manufacturing                               | 5,356.400                   | -49.200                           | 47.243                  | 0.010                         | 64.276            | 1.379                       |
| Other production occupations                | 3,371.300                   | 9.800                             | 46.980                  | 0.012                         | 66.452            | 1.214                       |
| Farming, fishing & forestry                 | 1,088.400                   | 26.400                            | 47.879                  | 0.011                         | 67.075            | 1.247                       |
| Legal occupations                           | 1,445.100                   | 116.600                           | 41.896                  | 0.006                         | 69.868            | -2.329                      |
| Sales representatives                       | 6,663.000                   | 128.200                           | 42.910                  | 0.009                         | 68.766            | -1.229                      |
| Architect & engineer                        | 2,749.100                   | 145.600                           | 44.152                  | 0.008                         | 69.109            | -1.048                      |
| Protective services                         | 3,703.600                   | 286.300                           | 46.923                  | 0.005                         | 66.781            | 0.003                       |
| Social services                             | 3,151.400                   | 346.800                           | 43.122                  | 0.008                         | 66.699            | -0.834                      |
| Entertainment                               | 3,011.200                   | 349.300                           | 44.465                  | 0.006                         | 70.140            | -1.566                      |
| Teachers                                    | 4,471.100                   | 364.500                           | 43.204                  | 0.004                         | 64.999            | -0.983                      |
| Maintenance                                 | 5,555.500                   | 386.800                           | 47.570                  | 0.020                         | 67.592            | 2.479                       |
| Lab workers                                 | 4,897.500                   | 402.100                           | 44.013                  | 0.009                         | 65.528            | -0.067                      |
| Business & financial operations specialists | 7,244.300                   | 465.600                           | 42.870                  | 0.005                         | 66.427            | -1.272                      |
| Extraction/mining                           | 8,694.100                   | 552.400                           | 48.619                  | 0.015                         | 65.587            | 2.365                       |
| Postsecondary education support             | 5,584.500                   | 555.900                           | 42.239                  | 0.007                         | 66.395            | -1.121                      |
| Managers                                    | 7,701.300                   | 618.100                           | 43.098                  | 0.007                         | 68.258            | -1.408                      |
| Transportation                              | 5,754.100                   | 622.500                           | 47.685                  | 0.011                         | 68.323            | 0.865                       |
| Physicians                                  | 6,646.500                   | 685.900                           | 44.238                  | 0.007                         | 66.879            | -0.597                      |
| Construction & installation                 | 12,376.300                  | 705.400                           | 48.692                  | 0.012                         | 65.407            | 2.029                       |
| Personal care & service                     | 5,290.900                   | 873.300                           | 45.582                  | 0.010                         | 67.399            | 0.137                       |
| Restaurant workers                          | 7,342.000                   | 1,119.700                         | 46.034                  | 0.009                         | 66.979            | 0.332                       |
| Food preparation workers                    | 6,478.500                   | 1,147.800                         | 46.442                  | 0.012                         | 67.588            | 0.807                       |
| Other white collar                          | 11,876.600                  | 1,308.700                         | 43.475                  | 0.003                         | 65.878            | -1.256                      |
| Health care support                         | 8,418.000                   | 1,580.200                         | 45.225                  | 0.016                         | 66.573            | 1.204                       |

*Source:* Author's calculations based on the BLS (2020), the CPS (2015-2019), the HRS (2004-2016), the SIPP (2004-2008), and Belbase, Sanzenbacher, and Gillis (2017).

## Table 6. Base Regression

|                         | (1)              | (2)               |
|-------------------------|------------------|-------------------|
| Variables               | Employment level | Employment change |
|                         | 2030             | 2020-2030         |
| Susceptibility index    | -970.54          | 34.40             |
|                         | (1,041.57)       | (137.81)          |
| Share applying for SSDI | 869.80           | 2.50              |
|                         | (646.89)         | (168.46)          |
| Retirement age          | -1,399.16**      | -50.88            |
|                         | (644.16)         | (80.15)           |
| Constant                | 6,362.07***      | 456.87***         |
|                         | (728.14)         | (100.58)          |
| Observations            | 26               | 26                |
| R-squared               | 0.14             | 0.02              |

Notes: Robust standard errors in parentheses. \*\*\* p<0.01, \*\* p<0.05. *Source:* Author's calculations based on the BLS (2020), the CPS (2015-2019), the HRS (2004-2016), the SIPP (2004-2008), and Belbase, Sanzenbacher, and Gillis (2017).

## Table 7. Singleton Regressions

|                         | (1)         | (2)         | (3)         | (4)         | (5)        | (6)        | (7)        | (8)        |
|-------------------------|-------------|-------------|-------------|-------------|------------|------------|------------|------------|
|                         | Employment  | Employment  | Employment  | Employment  | Employment | Employment | Employment | Employment |
| Variables               | level       | level       | level       | level       | change     | change     | change     | change     |
|                         | 2030        | 2030        | 2030        | 2030        | 2020-2030  | 2020-2030  | 2020-2030  | 2020-2030  |
| Susceptibility index    | -29.79      |             |             |             | 50.13      |            |            |            |
|                         | (816.74)    |             |             |             | (70.91)    |            |            |            |
| Share applying for SSDI |             | 357.79      |             |             |            | 28.09      |            |            |
|                         |             | (594.08)    |             |             |            | (106.29)   |            |            |
| Retirement age          |             |             | -1,193.83** |             |            |            | -60.63     |            |
|                         |             |             | (557.74)    |             |            |            | (72.26)    |            |
| Constant                | 6,362.07*** | 6,362.07*** | 6,362.07*** | 6,362.07*** | 456.87***  | 456.87***  | 456.87***  | 456.87***  |
|                         | (752.67)    | (749.28)    | (713.76)    | (747.01)    | (96.79)    | (97.14)    | (96.55)    | (96.67)    |
| Observations            | 26          | 26          | 26          | 26          | 26         | 26         | 26         | 26         |
| R-squared               | 0.00        | 0.01        | 0.10        | 0.02        | 0.01       | 0.00       | 0.02       | 0.01       |

Notes: Robust standard errors in parentheses. \*\*\* p<0.01, \*\* p<0.05. *Source:* Author's calculations based on the BLS (2020), the CPS (2015-2019), the HRS (2004-2016), the SIPP (2004-2008), and Belbase, Sanzenbacher, and Gillis (2017).

## Table 8. Principal Component Regressions

|                   | (1)              | (2)               |
|-------------------|------------------|-------------------|
| Variables         | Employment level | Employment change |
|                   | 2030             | 2020-2030         |
| Suitability index | 461.30           | 55.49             |
| -                 | (687.17)         | (77.19)           |
| Constant          | 6,362.07***      | 456.87***         |
|                   | (747.01)         | (96.67)           |
| Observations      | 26               | 26                |
| R-squared         | 0.02             | 0.01              |

Notes: Robust standard errors in parentheses. \*\*\* p<0.01. *Source:* Author's calculations based on the BLS (2020), the CPS (2015-2019), the HRS (2004-2016), the SIPP (2004-2008), and Belbase, Sanzenbacher, and Gillis (2017).

### **Appendix 1. The Occupation Classification System**

The analysis used a set of 26 occupation groupings to discuss the relationship between projected job growth over the next decade and the suitability of jobs for older workers. The contents of each grouping are shown in Appendix Table A1, with exact definitions from the 2018 Standard Occupation Classification (SOC) system. These 26 occupation groupings were constructed specifically for this project, for two main objectives: comparing across datasets that used different occupation encoding systems, and ensuring that each occupation would have sufficient sample size in the data.

To this first goal, these 26 codes ensured that each of the six measures can be calculated on a comparable definition of occupations, as the individual measures used data from four different occupation encoding schemes. Employment growth was calculated from the BLS Employment Projections, which used the 2018 SOC codes, while the Susceptibility Index was defined using the 2010 O\*NET-SOC codes. The remaining two measures – the average retirement age, SSDI transition risk – were calculated from the HRS and SIPP, both of which used Census occupation lists from 2002 and 2010. Each of those four occupation code lists make different choices about when to group jobs together in the same occupation code. Comparability required that each measure be calculated on a harmonized occupation list that groups two jobs whenever any one of the four lists do.<sup>14</sup>

The first step in constructing this project's occupation groupings was to find the most detailed harmonized occupation list. This harmonized list followed the grouping decisions of each of the four occupation code lists used in the data, as well as two additional lists: the 2019 O\*NET-SOC codes and the 2018 Census code list. While neither was used in the data, they were necessary to compare the various occupation code lists as a direct crosswalk comparison only existed between the 2002 and 2010 Census code lists. The 2019 O\*NET-SOC codes bridged the 2010 O\*NET-SOC codes and the 2018 SOC codes, and the 2018 Census code list bridged the 2010 Census code list and the 2018 SOC codes.

<sup>&</sup>lt;sup>14</sup> Small deviations from this principle were adopted in the end to avoid some final occupation groupings to be meaninglessly broad. For example, court reporters were classified as media occupations in the 2018 Census codes, however in 2010 they were in legal support. This led to a single occupational group containing both legal professions and entertainment. We decided to classify legal support together with other legal professions, at the cost of potentially including court reports as legal professionals rather than entertainers.

The second goal of the 26 codes was to ensure sufficient sample size in each occupation when calculating the measures of job suitability. Specifically, two measures – the average retirement age and SSDI transition risk – both required sufficient observations in their respective datasets for the point estimates to be meaningful. This step grouped similar occupations codes together with a target of about 2% of the workforce in the smallest groupings. Similarities were based on the 2018 SOC codes, which are represented as a six-digit number. The first two digits of the six-digit code represent 23 major groups, the first three represent 98 minor groups, and the first five represent 459 broad occupations. The harmonized occupations were grouped first at the five-, there, then two-digit levels to make larger but internally similar occupation groups.

| Final SOC name   | 1       | Final occupation | Final occupation      |
|--|---------|------------------|-----------------------|
|  | code    | code             | name                  |
| Top executives   | 11-1000 | 11-XXXX          |                       |
| Advertising, marketing, promotions, public relations, and sales managers | 11-2000 | 11-XXXX          |                       |
| Farmers, ranchers, and other agricultural managers                       | 11-9010 | 11-XXXX          |                       |
| Construction managers  | 11-9020 | 11-XXXX          |                       |
| Education and childcare administrators                                   | 11-9030 | 11-XXXX          |                       |
| Architectural and engineering managers                                   | 11-9040 | 11-XXXX          |                       |
| Food service managers  | 11-9050 | 11-XXXX          | Managers              |
| Lodging managers   | 11-9080 | 11-XXXX          |                       |
| Medical and health services managers                                     | 11-9110 | 11-XXXX          |                       |
| Natural sciences managers  | 11-9120 | 11-XXXX          |                       |
| Property, real estate, and community association managers                | 11-9140 | 11-XXXX          |                       |
| Social and community service managers                                    | 11-9150 | 11-XXXX          |                       |
| Emergency management directors   | 11-9160 | 11-XXXX          |                       |
| Business operations specialists  | 13-1000 | 13-XXXX          |                       |
| Management analysts  | 13-1110 | 13-XXXX          | Business &            |
| Fundraisers  | 13-1130 | 13-XXXX          | financial             |
| Compensation, benefits, and job analysis specialists                     | 13-1140 | 13-XXXX          | operations            |
| Training and development specialists                                     | 13-1150 | 13-XXXX          | specialists           |
| Financial specialists  | 13-2000 | 13-XXXX          |                       |
| Operations specialties managers  | 11-3000 | 15-XXXX          |                       |
| Gambling managers  | 11-9070 | 15-XXXX          |                       |
| Postmasters and mail superintendents                                     | 11-9130 | 15-XXXX          |                       |
| Funeral home managers  | 11-9170 | 15-XXXX          |                       |
| Miscellaneous managers   | 11-9190 | 15-XXXX          | Other                 |
| Meeting, convention, and event planners                                  | 13-1120 | 15-XXXX          |                       |
| Market research analysts and marketing specialists                       | 13-1160 | 15-XXXX          |                       |
| Miscellaneous business operations specialists                            | 13-1190 | 15-XXXX          |                       |
| Computer and mathematical occupations                                    | 15-0000 | 15-XXXX          |                       |
| Architecture and engineering occupations                                 | 17-0000 | 17-XXXX          | Architect & engineers |
| Life, physical, and social science occupations                           | 19-0000 | 19-XXXX          | Lab                   |
| Health technologists and technicians                                     | 29-2000 | 19-XXXX          | Lab                   |
| Other healthcare practitioners and technical occupations                 | 29-9000 | 19-XXXX          | workers               |
| Community and social service occupations                                 | 21-0000 | 21-XXXX          | Social services       |

Appendix Table A1. Crosswalk Between the SOC System and the Final Occupation Codes in the Analysis

| Legal occupations  | 23-0000 | 23-XXXX | Legal occupations                     |
|--|---------|---------|---------------------------------------|
| Preschool, elementary, middle, secondary, and special education teachers | 25-2000 | 25-2XXX | Teachers                              |
| Postsecondary teachers   | 25-1000 | 25-XXXX | Destauralism                          |
| Other teachers and instructors   | 25-3000 | 25-XXXX | Postsecondary<br>education            |
| Librarians, curators, and archivists                                     | 25-4000 | 25-XXXX | support                               |
| Other educational instruction and library occupations                    | 25-9000 | 25-XXXX | support                               |
| Arts, design, entertainment, sports, and media occupations               | 27-0000 | 27-XXXX | Entertainment                         |
| Healthcare diagnosing or treating practitioners                          | 29-1000 | 29-1XXX | Physicians                            |
| Healthcare support occupations   | 31-0000 | 31-XXXX | Health care support                   |
| Protective service occupations   | 33-0000 | 33-XXXX | services                              |
| Food and beverage serving workers  | 35-3000 | 35-3XXX | Restaurant<br>workers                 |
| Supervisors of food preparation and serving workers                      | 35-1000 | 35-XXXX | Food                                  |
| Cooks and food preparation workers                                       | 35-2000 | 35-XXXX | 1 1                                   |
| Other food preparation and serving related workers                       | 35-9000 | 35-XXXX | workers                               |
| Building and grounds cleaning and maintenance occupations                | 37-0000 | 37-XXXX | Maintenance                           |
| Personal care and service occupations                                    | 39-0000 | 39-XXXX | Personal care                         |
| Supervisors of transportation and material moving workers                | 53-1000 | 39-XXXX |                                       |
| Retail sales workers   | 41-2000 | 41-2XXX | Retail workers                        |
| Supervisors of sales workers   | 41-1000 | 41-XXXX |                                       |
| Sales representatives, services  | 41-3000 | 41-XXXX | Sales                                 |
| Sales representatives, wholesale and manufacturing                       | 41-4000 | 41-XXXX | representatives                       |
| Other sales and related workers  | 41-9000 | 41-XXXX |                                       |
| Office and administrative support occupations                            | 43-0000 | 43-XXXX | Office &<br>administrative<br>support |
| Farming, fishing, and forestry occupations                               | 45-0000 | 45-XXXX | Farming,<br>fishing &<br>forestry     |
| Supervisors of construction and extraction workers                       | 47-1000 | 47-XXXX |                                       |
| Helpers, construction trades   | 47-3000 | 47-XXXX | Extraction/                           |
| Extraction workers   | 47-5000 | 47-XXXX | mining                                |
| Material moving workers  | 53-7000 | 47-XXXX |                                       |
| Construction trades workers  | 47-2000 | 49-XXXX | Construction &                        |
| Other construction and related workers                                   | 47-4000 | 49-XXXX | installation                          |
| Installation, maintenance, and repair occupations                        | 49-0000 | 49-XXXX |                                       |
|  |         |         |                                       |

| Food processing workers                   | 51-3000 | 51-9XXX | Other                  |
|---|---------|---------|------------------------|
| Other production occupations              | 51-9000 | 51-9XXX | production occupations |
| Supervisors of production workers         | 51-1000 | 51-XXXX |                        |
| Assemblers and fabricators                | 51-2000 | 51-XXXX |                        |
| Metal workers and plastic workers         | 51-4000 | 51-XXXX |                        |
| Printing workers                          | 51-5100 | 51-XXXX | Manufacturing          |
| Textile, apparel, and furnishings workers | 51-6000 | 51-XXXX |                        |
| Woodworkers                               | 51-7000 | 51-XXXX |                        |
| Plant and system operators                | 51-8000 | 51-XXXX |                        |
| Air transportation workers                | 53-2000 | 53-XXXX |                        |
| Motor vehicle operators                   | 53-3000 | 53-XXXX |                        |
| Rail transportation workers               | 53-4000 | 53-XXXX | Transportation         |
| Water transportation workers              | 53-5000 | 53-XXXX |                        |
| Other transportation workers              | 53-6000 | 53-XXXX |                        |

Source: Authors' calculations.

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