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#### HOW HAS THE VARIANCE OF LONGEVITY CHANGED OVER TIME?

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CRR WP 2025-1 January 2025

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#### **Executive Summary**

The unpredictability of one's lifespan is a major difficulty in retirement planning and provides the impetus for insurance products guaranteeing lifetime income. It is well known that this variance of longevity differs across demographic and socioeconomic groups, but the patterns of this variance over time have not been studied.

This paper explores trends in the variance of longevity across groups, conditional on different starting ages, and over time, and quantifies the magnitude of differences in dollar terms using a wealth equivalence approach for a fair immediate annuity. Specifically, the analysis considers the following populations, all segregated by gender: the full U.S. population, low/high-education White and Black individuals, and annuitants. Life tables are estimated, as necessary, to supplement existing published life tables necessary to establish the life expectancy and the variance of age at death for each population. The tables are used to calculate these metrics conditional on surviving to ages 50, 62, 67, and 70, all chosen to represent pivotal ages with respect to retirement planning and policy.

The analysis finds:

- 1. The population-level variance of longevity has generally stayed stable since the 1970s.
- 2. Black and lower-educated individuals tend to face greater lifespan variation compared with their White and higher-educated counterparts in all years.
- Among all the race-education groups explored, variance in longevity has increased, except for low-education Black males.
- 4. Annuitants generally face smaller lifespan dispersion compared with the general population at age 50 in all years.
- 5. The changes in the variance of longevity from 2000 to 2019, keeping life expectancy constant, would be associated with a 1.3 percent to 2.0 percent increase in the value of fair immediate annuities, all else held constant, for the population at large, with changes for sub-groups ranging from -6.1 percent (low-education Black males) to 13.6 percent (high-education Black males).

#### Introduction

Life expectancy and its swings over time receive significant attention from both academics and the public.<sup>1</sup> Much less attention, however, is paid to the variation in lifespan around its mean, the variance of longevity.<sup>2</sup> However, it is precisely this unpredictability of age of death that makes lifetime income provided by Social Security and annuities so valuable (Mitchell et al. 1999; Wettstein et al. 2021; and Arapakis and Wettstein 2023). The variance of longevity also differs across demographic groups (e.g., Brown 2002; Sasson 2016; and Wettstein et al. 2021): Black and lower-education individuals tend to have greater dispersion in their remaining longevity even conditional on living to middle age. More generally, the lower the life expectancy of a demographic group, the higher the variance of their longevity tends to be (Milevsky 2020). The literature has not documented well how this variance has changed over time. This relationship matters because the value of guaranteed lifetime income increases with longevity's variance (Arapakis et al. 2023).

This study examines changes in remaining lifespan variation at older ages over the past decades for various population groups and discusses their economic implications in terms of the value of lifetime income. The analysis first considers the general population, summarizing the overall temporal pattern of lifespan variation. This time trend, in turn, sheds light on the value of widely accessible lifetime income sources, policy reforms aimed at increasing such coverage (e.g., the safe harbor for annuities embedded within employer-sponsored retirement plans included in the SECURE 2.0 Act), and long-standing policies across many countries to provide annuity-like income to retirees. A prominent example of the latter is the old-age benefit of Social Security.

Second, the study examines how lifespan variation and its trends differ across demographic and socioeconomic-status groups. From a population perspective, the differential lifespan variations across population groups represent an important dimension of inequality (Sasson, 2016) and, when combined with changes in the composition of the population, are an important driver of population-level changes in the variance of longevity. From an individual standpoint, group-specific lifespan variation more closely represents the uncertainty in the time

<sup>&</sup>lt;sup>1</sup> For examples of academics' interest, see Canudas-Romo (2010); Montez et al. (2012); Chetty et al. (2016); and Shen et al. (2023). For examples of the public's interest, see Tavernise and Goodnough (2020) or Anthes and Mueller (2023).

<sup>&</sup>lt;sup>2</sup> Among the few exceptions are Sasson (2016) and Wettstein et al. (2021).

to death faced by given individuals and thus is more relevant to individuals' financial and retirement decisions involving selections of lifetime income.

Lastly, the analysis considers the annuitant population to see how valuable lifetime income is today compared with past periods for those who actually purchase annuities. Comparisons of annuitants to the general population in terms of the variance of longevity can inform regarding the value of marginal increases in lifetime income coverage. For example, if annuitants have lower longevity variation than the general population, we can infer that increasing annuitization will have increasing marginal returns to social welfare because those who are uncovered stand to gain even more than existing annuitants.

In all these populations, the variance of residual longevity is assessed at different ages. The results of this analysis thus shed light on which populations stand to gain the most from longevity insurance, and what point in the lifecycle is the most opportune for them to consider acquiring such insurance.

The results show that: 1) the population-level variance of longevity has generally stayed stable since the 1970s;<sup>3</sup> 2) looking across population groups, Black and lower-educated individuals tend to face greater lifespan variation compared with their White and higher-educated counterparts in all years; 3) among all race-education groups, variance in longevity has increased, except for low-education Black males, who saw a substantial decrease in lifespan variation over the 2000–2019 period, due to a significant reduction in premature death for this group; and 4) annuitants generally face smaller lifespan dispersion compared with the general population at age 50 in all years, suggesting that those who do not typically buy annuities stand to gain more from such longevity insurance.

To give a sense of the magnitude of changes in the variance of longevity over time and across groups, the analysis quantifies the dollar value of longevity insurance in a bare-bones lifecycle model. The goal here is not to evaluate annuities per se, but to use the change in the value of annuities as a measure of the magnitude of differences in lifespan uncertainty. The results show that, holding life expectancy constant, a one-year increase in the standard deviation of longevity would result in a 6.8 percent increase in the longevity insurance value of fair annuities, suggesting that the changes in the variance of longevity from 2000 to 2019, keeping

<sup>&</sup>lt;sup>3</sup> The full population includes groups besides White and Black race (such as Hispanic, Asian, and other groups), and the composition of the full population also changes over time. For these reasons, the full population may experience minimal changes in variance over time even as certain subgroups see greater shifts.

life expectancy constant, are associated with a 1.3 percent to 2.0 percent increase in the value of annuities for the population at large, with changes for sub-groups ranging from -6.1 percent (low-education Black males) to 13.6 percent (high-education Black males).<sup>4</sup>

The paper proceeds as follows. The first section reviews the literature on the variance of longevity and its implications. The second section presents the methodology for the construction of life tables and the calculation of variance of longevity measures. The third section discusses the results. And the final section concludes that the variance of longevity has trended modestly up over the past two decades for almost all the demographic groups explored.

#### Why Lifespan Variation Matters

The variation of lifespan is an integral aspect of the overall mortality pattern that provides valuable information that cannot be summarized by central longevity indicators such as mean and median. Moreover, uncertainty over one's lifespan gives rise to the need to save for the possibility of living an unusually long time, with the attendant risk of outliving one's assets – longevity risk. Insuring against this risk through guaranteed lifetime income thus has important economic and welfare implications.

From an individual perspective, lifespan variation represents the uncertainty over age at death faced by individuals, an important consideration for financial and retirement planning. Conceptually, individual-level lifespan variation consists of two components: the likelihood of premature death at younger ages and that of survival to older ages.<sup>5</sup> Improvements in economic and medical conditions that reduce overall mortality rates contribute to longer life expectancy, but their impacts on the variance of longevity can be ambiguous: reducing mortality at younger ages reduces lifespan variation (compressing the left tail of the age-at-death distribution toward the average), while reducing mortality at higher ages increases lifespan variation (stretching the right tail of age-at-death distribution away from the average). Which effect dominates depends on how the mortality reductions are distributed across ages.<sup>6</sup>

<sup>&</sup>lt;sup>4</sup> It is important to note that the longevity insurance value of fair life annuities shown in this study does not represent the values of annuity products available on the market. The insurance value of annuities in this study is calculated using a simplified lifecycle model and is intended to be a convenient while meaningful measure of the welfare implications of the uncertainty of lifespan that can be compared across demographic and socioeconomic groups and over time. See the Methodology section for more details.

<sup>&</sup>lt;sup>5</sup> Zhang and Vaupel (2009) define a threshold age that separates early and late deaths.

<sup>&</sup>lt;sup>6</sup> See Gillespie et al. (2014).

Aside from economic and technological trends affecting the full population, lifespan variation also differs across demographic and socioeconomic status (SES) groups (Brown 2002; Sasson 2016; and Wettstein et al. 2021). In particular, Black and lower-education individuals, who generally have lower life expectancies, face greater variability in lifespan compared with their White and higher-education counterparts. This SES gradient in lifespan variation reflects unequal access to economic and health-related resources and represents an important dimension of inequality (Link & Phelan 1995; Brown et al. 2012). In particular, the higher lifespan variation among lower-educated individuals largely results from an excess of premature deaths from various diseases and external causes (van Raalte et al. 2012), many of which are preventable. Moreover, the variance of longevity observed at the population level is partly attributable to the heterogeneity across demographic and SES groups.

The change in lifespan variation over time has not been well documented in the literature. A prominent exception is Sasson (2016), who examines how lifespan variation for various raceeducation groups at age 25, as measured by standard deviation of age at death, changed over the period from 1990 to 2010. The study finds that the standard deviation of longevity at age 25 increased by 1.5 years for high school-educated White individuals and stayed at lower levels for college-educated White individuals; the lifespan-variation metric for Black individuals plateaued or declined for almost all education groups.

In addition to documenting the statistical patterns of lifetime variation across population groups and over time, understanding the welfare and economic implications of these trends is important for researchers and policymakers. The economic cost of lifespan variation can be assessed under the framework of lifecycle models of consumption featuring survival uncertainty pioneered by Yaari (1965). In such models, a more dispersed age-at-death distribution, all else being equal, is associated with lower lifetime utility.<sup>7</sup> Using lifecycle models, Edwards (2013) estimates that the average American would be willing to give up about half a life year in exchange for one year less in the standard deviation of longevity.

As lifespan uncertainty is precisely the motivation for buying life annuities, the longevity insurance value of annuities, or lifetime income more broadly, can serve as a measure of the economic value of lifespan variation.<sup>8</sup> The longevity insurance value of annuities is typically

<sup>&</sup>lt;sup>7</sup> See Edwards (2013) for a more detailed discussion.

<sup>&</sup>lt;sup>8</sup> This is particularly true in a simple model where no uncertainty over rates of return exists, since typical annuities also provide insurance against such market volatility.

calculated as "wealth equivalence" in the literature – how much more wealth an individual would need to be as well off without annuities as they are with annuities. Wettstein et al. (2021) calculated the value of annuities for various race-educational attainment groups and found that annuitization is more valuable for Black individuals than for White ones, which corresponds to the much larger variance in lifespan for the former for every gender-education combination. Arapakis et al. (2023) similarly estimate the longevity insurance value of the Social Security Old-Age and Survivors Insurance (OASI) benefit and find that values are highly correlated with the standard deviation of lifespan across gender-race-education groups, with a correlation coefficient of 0.76.

Building on prior studies, this paper documents and compares the temporal patterns of lifespan variation at older ages for the general population, various race-educational attainment groups, and annuitants. The analysis focuses on several key ages at which important decisions regarding retirement planning are made. To quantify the magnitudes in relatable, dollar-value terms, the analysis also estimates the welfare implications of the changes in lifespan variations using the wealth equivalence approach.

#### Methodology

When available, this study takes existing life tables and analyzes the variance of longevity they imply. That is, given the mortality probabilities at each future age, the calculations yield the expected age of death and the standard deviation of possible ages of death around that mean age. However, no publicly available life tables exist for many of the subpopulations of interest. In these cases, we estimate such tables.

The variance of remaining longevity is calculated at a number of key ages: 50, 62, 67, and 70. These are ages at which individuals can make meaningfully different decisions about their work and retirement plans, corresponding, respectively, to the age at which they can begin to make catch-up contributions to tax-advantaged retirement accounts (as well as an early enough age more generally to substantially adjust saving rates); the earliest claiming age for Social Security; the full Social Security retirement age; and the maximum Social Security claiming age.

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#### Mortality Tables

This analysis uses a number of different life tables that apply to different populations.

*General Population.* For the calculation of population-level life expectancy and variance of longevity, the study relies on population cohort life tables from the Social Security Administration (SSA).<sup>9</sup> SSA's life tables provide mortality rates by gender for ages from 0 to 119 for each birth cohort ranging from 1900 to 2095. The population-level analysis covers the period from 1970 to 2019 and calculates the life expectancy and variance of longevity at ages 50, 62, 67, and 70 in each year using the mortality profiles of the corresponding birth cohorts from the SSA life tables.<sup>10</sup>

*Race-Education Groups*. The analysis considers two racial groups (non-Hispanic Black and non-Hispanic White) and two educational attainment groups (low and high). The mortality tables by race and education groups are calculated using the two-step approach described in Wettstein et al. (2021), which is, in turn, based on the method described in Mitchell et al. (1999).

The first step calculates annual mortality rates for each gender-race-education group at a specific age using mortality data from the National Vital Statistics System (NVSS)<sup>11</sup> and demographic and SES information from the *American Community Survey* (ACS).<sup>12</sup> A Gompertz-Makeham curve is then fitted to these non-parametric age-specific mortality rates. Fitting this curve smooths the mortality curves and mitigates sampling error arising for small samples (particularly at older ages for Black populations, where the populations are relatively small).

The second step adjusts the annual mortality rates for future morality improvements. To do so, we rely on SSA's cohort mortality tables, yielding cohort life tables for each group. This approach is used to construct group-specific cohort life tables for the years 2000 through 2019.

The mortality tables used in this study differ in two important ways from those in Sasson (2016), who also examines lifespan variation by race and education. First, education groups in this study are defined in relative terms rather than years of educational attainment. That is, the classification of individuals to "low" and "high" education is done in relation to the median

<sup>&</sup>lt;sup>9</sup> U.S. Social Security Administration (2024).

<sup>&</sup>lt;sup>10</sup> For example, the calculations for 2000 involve mortality tables for birth cohorts 1950 (for age 50), 1948 (for age 62), 1943 (for age 67) and 1930 (for age 70). 1970 is the first year for which cohort mortality rates are available for all four ages examined.

<sup>&</sup>lt;sup>11</sup> National Center for Health Statistics (2024).

<sup>&</sup>lt;sup>12</sup> U.S. Census Bureau (2020).

education for that individual's race-gender-cohort.<sup>13</sup> This approach accounts for possible selection on unobservable characteristics into higher education across race, gender, and cohort. Second, this study uses cohort life tables that incorporate future improvements in mortality.

*Annuitants.* For the annuitant population, the study uses the following life tables published by the Society of Actuaries: the 1971 Individual Annuity Mortality Table (1971 IAM), the 1983 Individual Annuity Mortality Table (1983 IAM), the Annuity 2000 Mortality Table, and the 2012 Individual Annuity Mortality Table (2012 IAM).<sup>14</sup> The three IAM tables are constructed based on mortality rates from experience data collected prior to the reference years of these tables, which are then projected to the reference years using improvement scales.<sup>15</sup> The Annuity 2000 Table is the 1983 IAM table projected to 2000. Since these are period life tables, they are transformed into cohort life tables by assuming the same mortality trends as those for the full population, with the improvement scales constructed from the SSA cohort tables in the same way as the race-education mortality tables.

#### Measuring Lifespan Variation

The primary measure of lifespan variation is the standard deviation of age at death around life expectancy conditional on survival to age x, denoted as  $S_x$ , which is widely used in the demography literature – e.g., Edwards and Tuljapurkar (2005); Engleman et al. (2010); van Raalte et al. (2011); and Sasson (2016). We acknowledge, however, that standard deviation is not a perfect measure of the relevant uncertainty of longevity because the age-at-death distribution at older ages is heavily skewed and truncated (Arapakis et al. 2023).

<sup>14</sup> Society of Actuaries (2024). SOA mortality tables for annuitants typically include two versions: 1) a "basic" version that results directly from the morality rate calculations; and 2) a version with a margin (typically a percentage reduction) applied to the original mortality rates, which yields more conservative pricing and reserve calculations for annuity products compared against the basic version. This study uses the original mortality rates from the basic versions. The basic version of the 1971 IAM table is not available from the SOA website, thus the original mortality rates are obtained by dividing the rates from the table by the margin used (0.9).

<sup>&</sup>lt;sup>13</sup> This approach is similar to Leive and Ruhm (2021) and Wettstein et al. (2021). Specifically, the educational attainment for each race-gender group is obtained by dividing respondents into those with below- and above-median educational attainment. Those with precisely median education are assigned to "high" and "low" educational attainment randomly.

<sup>&</sup>lt;sup>15</sup> The 1971, 1983, and 2012 IAM tables are based on, respectively, mortality experience data from 1963, 1971-1976, and 2000-2004 (Society of Actuaries 2024).

#### Wealth Equivalence of Fair Annuities

Is a one-unit change to the standard deviation of longevity big or small? Answering this question in the abstract is difficult. To quantify the welfare implications of the evolution of mortality profiles, the analysis takes a wealth equivalence approach, giving a dollar value to these changes. Specifically, the analysis calculates the longevity insurance value of annuities contracts, which increases with the variance of longevity. The longevity insurance value is measured by the wealth equivalence of having an actuarially fair immediate life annuity contract – that is, the amount of additional wealth an individual with access to the annuity product would need to be as well off without access to any annuity product.

The wealth equivalence calculation in this study is based on a lifecycle model that abstracts from important real-world elements – such as Social Security benefits, partial annuitization, bequest motives and health-expense shocks at older ages. The model here is intentionally kept simple since our goal is not to evaluate annuities per se but to quantify the magnitude of changes in the variance of longevity. Thus, the resulting wealth equivalence is intended to be a convenient while meaningful measure of the welfare implications of the uncertainty of lifespan that can be compared across demographic and SES groups and over time.

The calculation of wealth equivalence involves solving the lifetime utility maximization problem for a rational individual with and without access to fair annuities. The individual has a constant relative risk aversion (CRRA) utility function  $u(c_t) = \frac{c_t^{1-\gamma}-1}{1-\gamma}$ , where the risk aversion (also the degree of intertemporal substitution in consumption) parameter  $\gamma$  is assumed to be 2.<sup>16</sup> Assuming no bequest motives, the expected lifetime utility for an individual at age t<sub>0</sub> is given by

$$EU = \sum_{t=t_0}^{115} \beta^{(t-t_0)} P_t u(c_t) , \qquad (1)$$

where  $\beta$  is the individual's discount factor and t is age.  $P_t$  denotes the probability that the individual survives through age t and is calculated using the mortality table of the specific demographic group being considered.

The individual holds an initial wealth of  $W_0$  at age  $t_0$  and is subject to a lifetime budget constraint without access to any annuity products:

<sup>&</sup>lt;sup>16</sup> As in Mitchell et al. (1999) and Wettstein et al. (2021).

$$W_0 = \sum_{t=t_0}^{115} (1+r)^{-(t-t_0)} c_t,$$
(2)

where r is the interest rate. The model does not consider stochastic returns on assets and uses a constant real interest rate of 2 percent.

If we allow the individual to purchase immediate life annuities that are actuarially fair for the individual's demographic group and assume the individual would fully annuitize their initial wealth,<sup>17</sup> the individual's lifetime budget constraint becomes:

$$W_0 = \sum_{t=t_0}^{115} P_t (1+r)^{-(t-t_0)} c_t.$$
 (3)

Comparing the two budget constraints shows that access to annuities expands the individual's budget constraint by only requiring the initial wealth to equal the *expected present value* of lifetime consumption, as opposed to the *present value* of lifetime consumption in the case without annuities.

Using this lifecycle model, the analysis calculates the wealth equivalence of fair annuities by demographic/SES groups, gender, starting age, and year following three steps:

- 1. First, we calculate the lifetime utility at age  $t_0$  for the individual with access to annuities (solving equation (1) subject to (3)). We denote this value by  $U(W_0)$ , where  $W_0$  is the individual's initial wealth at age  $t_0$ .
- 2. Second, we repeat this calculation without annuities (solving equation (1) subject to (2)). We denote the lifetime utility in this world by  $U^*(W_0)$ .
- 3. Finally, we find an asset value *M* such that  $U^*(W_0 + M) = U(W_0)$ . *M* is defined as the wealth equivalence of fair annuities for the group the amount of additional wealth at age  $t_0$  the individual would have needed to be just compensated for not having access to annuities. The wealth equivalence is presented as a percentage of the initial wealth  $W_0$ .<sup>18</sup>

<sup>&</sup>lt;sup>17</sup> A rational individual in this setting would choose to fully annuitize, as in Yaari (1965).

<sup>&</sup>lt;sup>18</sup> With a constant relative risk aversion (CRRA) utility function, the wealth equivalence measured as a percentage of the initial wealth is not affected by the dollar amount of the initial wealth  $W_0$  (see Kotlikoff and Spivak 1981).

#### Results

The discussion in this section focuses on metrics calculated at ages 50 and 67 for ease of exposition. The full results including metrics calculated at all four starting ages can be found in the Appendix.

#### *Life Expectancy*

Before looking into the variance of longevity and its time pattern, we first briefly discuss the patterns of life expectancy over time and across different population groups. Table 1 shows the life expectancy at ages 50 and 67 in select years for men and women of the general population, annuitants, and race-education groups.

As well documented in the literature, the life expectancy for the general population rose substantially from 1971 to 2012 (3.4 years for females and 5.1 years for males at age 50; 2.2 years for females and 4.2 years for males at age 67), though the improvement varies across population groups. Annuitants, who are generally wealthier and healthier compared with the general population,<sup>19</sup> not only have significantly higher life expectancies at all ages and in all years (between three and five years higher than the general population), they also saw greater improvements in expected lifespans from 1971 to 2012 (for life expectancy at age 50, 4.4 versus 3.4 years of improvement for females, 5.9 versus 5.1 years of improvement for males). The differential improvement in life expectancy may imply that annuitants have gained more from mortality-reducing technological and socioeconomic progress during the past decades.

Looking across race-education groups, patterns of life expectancy by demographic group are as expected – with women, White individuals, and higher-education individuals tending to live longer than their otherwise-equal counterparts.<sup>20</sup> With respect to trends over time, Black individuals generally saw greater improvement in life expectancy compared with their White counterparts (except for low-education males at age 67). Within racial groups, individuals in the higher relative education groups enjoyed greater improvement in life expectancy over time. These trends are both consistent with recent work showing declining racial gaps and increasing SES gaps in life expectancy at age 20 (Chetty et al. 2024).

<sup>&</sup>lt;sup>19</sup> Nuss (2020).

<sup>&</sup>lt;sup>20</sup> An exception to these unsurprising patterns is that low-education Black individuals are estimated to have higher life expectancy than their higher-education counterparts in 2000. Future work will explore the robustness of this finding.

The comparison between the life expectancies of race-education groups and the general population should be conducted with caution. First, the general population includes all demographic groups while only non-Hispanic Black and non-Hispanic White individuals are examined separately in this study. In particular, Hispanic individuals tend to have a higher life expectancy than White ones,<sup>21</sup> and the inclusion of Hispanics makes the population-level life expectancy higher compared with the average of Black and White groups in isolation (note, for example, that both the Black and White female life expectancies in 2000 are below that of the full population).<sup>22</sup>

Second, the life tables of race-education groups are estimated based on vital statistics from NVSS while the SSA cohort mortality tables, which are used for the calculations for the general population in this study, use different data sources to calculate mortality rates at ages 65 and older. This difference in the underlying data sources can result in a gap in life expectancy estimates (Barbieri 2018). In particular, past research has found that the NVSS-based life tables have higher life expectancy than the SSA-based ones.

#### Variance of Longevity

For the general population,  $S_{50}$  has stayed stable from 1971 to 2019 for both genders, with the measure decreasing slightly from 11.9 to 11.8 years for females and increasing slightly from 12.1 to 12.3 years for males. The standard deviation of age at death decreases with the starting age, as individuals survive the uncertainty of death at early ages. Thus,  $S_{67}$  for females is 8.8 years in 2019, increasing by 0.2 years from the 1971 level; males at age 67 saw a much larger increase in the standard deviation of longevity, with their  $S_{67}$  rising from 7.9 to 8.6 years from 1971 to 2019.

The pattern of lifespan variation at the population-level masks meaningful discrepancy across demographic/SES groups.<sup>23</sup> We present these differences in three ways, better illustrating their nuances. In addition to comparing the standard deviation measures in Table 2, we also plot the full age-at-death distributions for all gender-race-education groups in 2000 and 2019 (see

<sup>&</sup>lt;sup>21</sup> See, for example, Johnson et al. (2022) or Hill and Artiga (2023).

<sup>&</sup>lt;sup>22</sup> See Appendix A for a comparison of population-level life expectancies calculated with and without Hispanic individuals.

<sup>&</sup>lt;sup>23</sup> Disparity by SES group also contributes to the population-level measures; the calculations of population-level measures, which are based on SSA life tables, also include demographic groups other than Black and White individuals.

Figure 1), in which the height of the density curves represents the probabilities of dying at given ages. Finally, for each population group we calculate a pair of probability-based measures of lifespan variation – the probability of dying at an age more than 10 years below the group-specific life expectancy and the probability of dying at an age more than 10 years above the life expectancy (see Table 3), which have more straightforward interpretations than standard deviations and allow for attributing changes in lifespan variation to mortality patterns at younger and older ages separately.

In all years, the lifespan dispersion is much greater for Black individuals as indicated by larger standard deviation of longevity and more dispersed age-at-death distributions; within racial groups, individuals with less education face larger lifespan variation than those with more education. These results are consistent with previous studies (e.g., Brown et al. 2012; Sasson 2016; and Wettstein et al. 2021).

With respect to time trends, over the 2000-2019 period,  $S_{50}$  and  $S_{67}$  increased in all raceeducation groups (especially high-education Black and low-education White individuals) except for low-education Black males. In 2000, the standard deviations of longevity for low-education Black men are the largest among all population groups, but they decreased substantially during the following 20 years, reaching a level similar to those for the high-education Black and loweducation White groups.

The age-at-death distributions and the chances of dying at younger or older ages show the same trends while also shedding light on potential sources of the change. The probabilities of dying 10 years below or above group-specific life expectancy generally fall in the range of 15 percent to 30 percent. High-education Black and low-education White individuals (of both genders) saw the largest increases in lifespan dispersion from 2000 to 2019 (see columns 2 and 3 in Figure 1, where the density curves in 2019 become more dispersed), with the overall changes similarly attributable to increased chances of dying at younger and older ages. The age-at-death distribution of high-education White individuals only shows a modest change during the 20-year period (the rightmost column in Figure 1), which results from small and offsetting changes in the probabilities of dying at younger and older ages. As the only group that has experienced a decrease in lifespan variation, low-education Black individuals saw a more prominent reduction in the chance of dying at younger ages (3.5 vs. 1.8 percentage-point reductions, respectively, in the probabilities of dying 10-years below and above life expectancy), suggesting that a

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significant decline in premature death is an important driver of the overall concentration of lifespan for this group.

The uncertainty of lifespan is particularly important for annuitants because insuring against longevity risk is the very motivation to purchase annuities. The magnitude of lifespan variation thus determines the economic value of annuity products. Nevertheless, at age 50, annuitants generally face smaller lifespan dispersion compared with the general population and their  $S_{50}$  values are relatively stable over the period from 1971 to 2012. In 2012, when the most recent mortality tables for annuitants are available, the  $S_{50}$  values for annuitants are 0.6 to 0.7 years lower than those for the general population and are close to the  $S_{50}$  values for high-education White individuals.

Interestingly, the gap in the variation of remaining lifespan between annuitants and the general population appears to close as individuals survive to older ages. By age 67,  $S_{67}$  for annuitants slightly exceeds that of the general population. As discussed above, annuitants are generally wealthier and healthier compared with the general population, and thus they may be less likely to suffer from premature death and more likely to survive to very old ages. The resulting age-at-death distribution for annuitants features a more right-skewed pattern, which is more compressed at younger ages and more stretched at older ages. At age 50, the more compressed distribution at younger ages dominates the calculation of standard deviation and yields lower  $S_{50}$  for annuitants than the general population; at age 67, in contrast, the more skewed distribution at older ages dominates and yields higher  $S_{67}$  for annuitants.

The pattern regarding the gender difference in lifespan variation is that men tend to have greater lifespan variation than women at age 50, while by age 67 men's lifespan variation becomes smaller than women's for most group-year combinations. This pattern suggests that premature death at younger ages (before 67) is a more important source of the uncertainty of lifespan for men compared with women.

#### The Welfare Implications of Changes in Lifespan Variation

Interpreting changes in the standard deviation of longevity is challenging in isolation, and the other measures presented cannot be easily summarized in a single number. To provide a more intuitive sense of how large the change in lifespan variation over the past two decades has been, we turn to a welfare analysis of annuities given these changing demographic trends.

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Specifically, we calculate the wealth equivalence of a fair annuity purchased at age 50 and at age 67, as a share of starting wealth at those ages. This measure implies, for example, that if an annuity has a wealth equivalence of 0.2 for a 50-year-old, that individual holding a fair annuity would need to be compensated by 20 percent of their wealth at age 50 to give it up.

Table 4 presents the wealth equivalence values for the demographic/SES groups examined in selected years over the 1971-2019 period. Overall, the magnitude of the longevity insurance value of annuities is substantial in our pared-down lifecycle model. For the general population, the value of fair annuities (under common values of model parameters) is equivalent to about 30 percent to 40 percent of a representative individual's initial wealth at age 50, and about 50 percent to 80 percent of their initial wealth at age 67.

Looking across demographic/SES groups, the pattern of the wealth equivalence of annuities is consistent with that of the standard deviation of lifespan. That is, the wealth equivalence values are higher for males, Black individuals, and those with less educational attainment, who tend to have more dispersed lifespan compared with those in their respective counterpart groups. Annuitants, the group that actually purchases annuities, derive less longevity insurance value from fair annuities than the general population; the wealth equivalence values for annuitants are similar to those for high-education White individuals (similar to the case of the standard deviation of lifespan), who have the lowest wealth equivalence values among all race-education groups. This outcome is partially due to the relatively low lifespan variation of annuitants compared with other groups.<sup>24</sup>

Nevertheless, despite the generally stable or rising standard deviation of longevity over the period, almost all demographic/SES groups experienced declining wealth equivalence values. For the general population, the wealth equivalence of annuities in 2012 was more than 15 percent lower for females and 25 percent for males relative to the 1971 levels. Meanwhile, annuitants saw a slightly smaller decline in wealth equivalence over the same period. Across raceeducation groups, the drop in wealth equivalence is most prominent for low-education Black individuals.

The declining wealth equivalence is a seemingly surprising result given the stable or slightly increasing pattern of lifespan variation (measured by the standard deviation of age at

<sup>&</sup>lt;sup>24</sup> Annuitants' lower overall mortality rates also contribute to this outcome, because the wealth equivalence calculations are based on group-specific actuarially fair annuities, the annual payment of which decreases with overall mortality levels.

death) documented in the previous section. Such increased dispersion should, in theory, be associated with a stable or increasing longevity insurance value of annuities. This conflict can be reconciled by noting that the positive association between wealth equivalence and lifespan variation holds under a condition: the overall position of the age-at-death distribution (represented by life expectancy) must be maintained when varying the dispersion of lifespan. So, if life expectancy stays constant while lifespan variation increases, then wealth equivalence will also increase.

What if the condition is not met? In a lifecycle model, a variance-preserving rightward shift in the age-at-death distribution, which results in an increase in life expectancy and no change in variance, would reduce the value of wealth equivalence of fair annuities. The mechanism behind the negative association between life expectancy and wealth equivalence has not been examined in the literature and it is out of the scope of this study. (Appendix C provides an illustration based on hypothetical age-at-death distributions.) In short, the deferral of mortality credits to later ages, when remaining wealth is smaller, leads to a smaller willingness-to-pay for an annuity at younger ages.<sup>25</sup> Accordingly, the widespread improvement in life expectancy over the past decades has driven down the wealth equivalence of annuities despite the stable or upward trends in the variance of longevity.

#### Estimating the Isolated Impact of Changes in Longevity Uncertainty

The following exercise disentangles, in a descriptive sense, the effects of life expectancy and the variance of longevity on the wealth equivalence of annuities using a linear regression approach. This analysis decomposes the change in wealth equivalence due to the increasing variance of longevity and to the changes in mean longevity. In this way, the contribution of variance to changes in the wealth equivalence can be discussed, holding constant the effect of increasing life expectancy.

The analysis first calculates, for each gender-demographic/SES group at each starting age (50, 62, 67, and 70), the changes in wealth equivalence, life expectancy, and standard deviation of longevity over the available time intervals. These calculations include year-over-year changes from 1971 to 2019 for the general population, year-over-year changes from 2000 to 2019 for the

<sup>&</sup>lt;sup>25</sup> Importantly, this mechanism doesn't depend on time discounting of mortality credits over a longer horizon. Indeed, the reduction of wealth equivalence with variance-preserving increases in longevity occurs even in the absence of any discounting.

various race-education groups, and changes in 1983, 2000, and 2012 from the previous year with available data for annuitants. Using these changes as a sample (1,024 observations), we regress the changes in wealth equivalence on the changes in life expectancy and the changes in the standard deviation of longevity.

The regression results (see Table 5) confirm that wealth equivalence of a fair annuity increases with the dispersion of lifespan and decreases with life expectancy when holding the other variable constant (recall that the annual payout of a fair annuity will decline as life expectancy rises). The estimated coefficients suggest that, on average, a one-year increase in the standard deviation of longevity is associated with an increase in wealth equivalence of 6.8 percent of initial wealth, while a one-year increase in life expectancy is associated with a decrease in wealth equivalence worth 3.1 percent of initial wealth.

As shown in previous sections, the historical increases in life expectancy are substantially larger than the increases in the standard deviation of longevity for almost all demographic/SES groups. Thus, the impact of life expectancy dominates and causes wealth equivalence values to fall over time.

The exercise above allows us to answer our main question: How big has the change in lifespan variation been over the past decades? To do so, we first calculate the change in the standard deviation of longevity from 2000 to 2019 using values in Table 2 for each population group (except for annuitants, for whom the most recent data is in 2012) and then multiply them by the coefficient for changes in the standard deviation of longevity (6.8 percent for a one-year change) in Table 4. The calculations yield the total impact of the changes in lifespan variation over this period on the wealth equivalence of annuities, assuming life expectancy had remained unchanged.

Figure 2 shows the result of this calculation for individuals at age 50 by population groups. The stable time pattern of lifespan variation for the general population yields a small increase in wealth equivalence of less than 2 percent. Across race-education groups, the largest increases in wealth equivalence attributable to changes in lifespan variation are concentrated in high-education Black individuals (11.6 percent for females and 13.6 percent for males) and low-education White individuals (6.8 percent for females and 8.2 percent for males). High-education White individuals and low-education Black females have also seen an increase in wealth equivalence due to variance-of-longevity changes, though the magnitudes are modest (2 percent

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to 4 percent). The decrease in the standard deviation of longevity among low-education Black males, which is unique across gender-race-education groups, is associated with a 6.1 percent decrease in the value of longevity insurance for this group. The results for these race-education groups do not aggregate to the results for the general population, which are also affected by groups not examined in this study (such as Hispanic individuals) and changes in the heterogeneity across groups over time.

#### Conclusion

The variation of lifespan is an essential component of mortality patterns and has important welfare and economic implications. Lifespan variation represents the uncertainty regarding age at death faced by individuals and is precisely the reason sources of lifetime income, such as annuities, are valuable. Moreover, the differences in lifespan variation across demographic and SES groups reflect an important dimension of inequality.

This paper documents how the variance of longevity conditional on survival to older ages has changed over time for the general population, race-educational attainment groups, and annuitants. The results show the population-level variance of longevity has generally stayed stable over the past five decades, while there is substantial heterogeneity across demographic and SES groups. In particular, Black and lower-education individuals tend to face greater lifespan variation compared with their White and higher-education counterparts in all years. Among all race-education groups, low-education Black men have seen a substantial decrease in lifespan variation over the 2000-2019 period while all other groups have seen an increase. Annuitants generally face less lifespan variation at age 50 compared with the general population, while the gap tends to close when individuals survive to older ages.

Quantifying the welfare implications of lifespan variation using the wealth equivalence of fair annuities, we find low-SES groups generally stand to gain more from annuities. Although the wealth equivalence of fair annuities has generally declined over the past decades, a decomposition analysis shows that the decline is attributable to increases in life expectancy, while lifespan variation is positively associated with wealth equivalence in isolation holding life expectancy constant.

This study provides further evidence showing that those who typically do not buy annuities actually stand to gain substantially from such longevity insurance. It also finds that the

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difference across demographic and SES groups in lifespan variation and the resulting longevityinsurance value has been persistent over time. These results emphasize the importance of widely accessible arrangements for guaranteed lifetime income, especially for lower-SES groups.

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|     |      |            | Comoral            | Bla       | ack       | WI        | nite      |
|-----|------|------------|--------------------|-----------|-----------|-----------|-----------|
| Age | Year | Annuitants | General population | Low       | High      | Low       | High      |
|     |      |            | population         | education | education | education | education |
|     |      |            | Fe                 | male      |           |           |           |
|     | 1971 | 83.7       | 80.7               | -         | -         | -         | -         |
|     | 1983 | 86.2       | 81.7               | -         | -         | -         | -         |
| 50  | 2000 | 87.5       | 83.5               | 80.0      | 79.5      | 82.5      | 83.4      |
|     | 2012 | 88.1       | 84.1               | 81.7      | 83.3      | 83.1      | 85.4      |
|     | 2019 | -          | 84.6               | 82.4      | 84.1      | 83.3      | 86.0      |
|     | 1971 | 85.6       | 83.6               | -         | -         | -         | -         |
|     | 1983 | 87.0       | 83.9               | -         | -         | -         | -         |
| 67  | 2000 | 88.0       | 84.9               | 83.4      | 81.7      | 84.3      | 84.4      |
|     | 2012 | 88.8       | 85.8               | 85.1      | 85.5      | 85.3      | 86.5      |
|     | 2019 | -          | 86.2               | 85.8      | 86.1      | 85.8      | 86.9      |
|     |      |            | M                  | lale      |           |           |           |
|     | 1971 | 79.8       | 75.4               | -         | -         | -         | -         |
|     | 1983 | 83.3       | 77.6               | -         | -         | -         | -         |
| 50  | 2000 | 84.6       | 79.8               | 74.4      | 76.2      | 78.1      | 81.0      |
|     | 2012 | 85.7       | 80.5               | 75.9      | 79.4      | 78.6      | 82.8      |
|     | 2019 | -          | 81.1               | 76.5      | 80.6      | 79.1      | 83.5      |
|     | 1971 | 82.2       | 79.2               | -         | -         | -         | -         |
|     | 1983 | 84.2       | 80.2               | -         | -         | -         | -         |
| 67  | 2000 | 86.0       | 82.4               | 81.1      | 79.5      | 81.3      | 82.7      |
|     | 2012 | 87.1       | 83.4               | 81.2      | 82.6      | 82.4      | 84.5      |
|     | 2019 | -          | 83.9               | 81.4      | 83.8      | 82.9      | 85.0      |

Table 1. Life Expectancy of the General Population, Annuitants, and Race-Education Groups by Age and Year

|     |      |            | General    | Bla           | ack            | WI               | nite           |
|-----|------|------------|------------|---------------|----------------|------------------|----------------|
| Age | Year | Annuitants | population | Low education | High education | Low<br>education | High education |
|     |      |            |            | Female        |                |                  |                |
|     | 1971 | 11.0       | 11.9       | -             | -              | -                | -              |
|     | 1983 | 10.9       | 11.9       | -             | -              | -                | -              |
| 50  | 2000 | 11.0       | 11.6       | 13.6          | 11.0           | 11.7             | 10.3           |
|     | 2012 | 11.2       | 11.8       | 13.7          | 12.9           | 12.3             | 11.1           |
|     | 2019 | -          | 11.8       | 14.2          | 12.7           | 12.7             | 10.7           |
|     | 1971 | 8.3        | 8.6        | -             | -              | -                | -              |
|     | 1983 | 8.6        | 8.6        | -             | -              | -                | -              |
| 67  | 2000 | 9.0        | 8.8        | 9.8           | 7.5            | 8.6              | 7.8            |
|     | 2012 | 9.0        | 8.7        | 9.6           | 9.6            | 8.9              | 8.5            |
|     | 2019 | -          | 8.8        | 10.1          | 9.6            | 9.1              | 8.3            |
|     |      |            |            | Male          |                |                  |                |
|     | 1971 | 11.9       | 12.1       | -             | -              | -                | -              |
|     | 1983 | 11.9       | 12.2       | -             | -              | -                | -              |
| 50  | 2000 | 12.3       | 12.0       | 14.6          | 11.3           | 12.1             | 10.8           |
|     | 2012 | 11.6       | 12.3       | 13.6          | 12.6           | 12.7             | 11.4           |
|     | 2019 | -          | 12.3       | 13.7          | 13.3           | 13.3             | 11.1           |
|     | 1971 | 8.2        | 7.9        | -             | -              | -                | -              |
|     | 1983 | 8.7        | 8.1        | -             | -              | -                | -              |
| 67  | 2000 | 9.4        | 8.5        | 9.8           | 7.5            | 8.2              | 7.7            |
|     | 2012 | 8.7        | 8.5        | 9.2           | 8.9            | 8.5              | 8.3            |
|     | 2019 | -          | 8.6        | 9.4           | 9.4            | 9.2              | 8.0            |

Table 2. Standard Deviation of Age at Death of The General Population, Annuitants, and Race-Education Groups by Age and Year

|        |           | Fer       | nale         |             |      |                  | М            | ale       |           |
|--------|-----------|-----------|--------------|-------------|------|------------------|--------------|-----------|-----------|
|        | Bl        | ack       | Wł           | White Black |      | ack              | White        |           |           |
|        | Low       | High      | Low          | High        |      | Low              | High         | Low       | High      |
|        | education | education | education    | education   | e    | ducation         | education    | education | education |
| Year   |           | Pr        | obability of | dying 10 ye | ears | s <u>below</u> l | ife expectar | псу       |           |
| 2000   | 23.5%     | 18.1%     | 19.0%        | 15.9%       |      | 29.9%            | 21.6%        | 22.8%     | 18.6%     |
| 2019   | 24.7      | 21.8      | 21.3         | 16.8        |      | 26.4             | 23.6         | 25.2      | 17.5      |
| Change | +1.2      | +3.7      | +2.3         | +0.9        |      | -3.5             | +2.0         | +2.4      | -1.1      |
| Year   |           | Pr        | obability of | dying 10 ye | ears | s <u>above</u> l | ife expectai | псу       |           |
| 2000   | 27.3%     | 17.6%     | 20.1%        | 13.8%       |      | 27.9%            | 20.0%        | 21.8%     | 15.1%     |
| 2019   | 26.8      | 21.8      | 22.3         | 13.7        |      | 26.1             | 25.2         | 24.4      | 16.7      |
| Change | -0.5      | +4.2      | +2.2         | -0.1        |      | -1.8             | +5.2         | +2.6      | +1.6      |

Table 3. *Probabilities of Dying at Younger and Older Ages Relative to Life Expectancy by Gender, Race, and Educational Attainment at Age 50* 

|     |      |            | General    | Bla       | ack       | W         | hite      |
|-----|------|------------|------------|-----------|-----------|-----------|-----------|
| Age | Year | Annuitants | population | Low       | High      | Low       | High      |
|     |      |            | population | education | education | education | education |
|     |      |            | F          | emale     |           |           |           |
|     | 1971 | 0.26       | 0.33       | -         | -         | -         | -         |
|     | 1983 | 0.23       | 0.31       | -         | -         | -         | -         |
| 50  | 2000 | 0.22       | 0.28       | 0.41      | 0.31      | 0.29      | 0.24      |
|     | 2012 | 0.22       | 0.27       | 0.37      | 0.32      | 0.30      | 0.24      |
|     | 2019 | -          | 0.27       | 0.37      | 0.30      | 0.31      | 0.22      |
|     | 1971 | 0.47       | 0.58       | -         | -         | -         | -         |
|     | 1983 | 0.45       | 0.56       | -         | -         | -         | -         |
| 67  | 2000 | 0.43       | 0.53       | 0.70      | 0.57      | 0.53      | 0.46      |
|     | 2012 | 0.41       | 0.49       | 0.58      | 0.57      | 0.51      | 0.45      |
|     | 2019 | -          | 0.48       | 0.59      | 0.54      | 0.51      | 0.41      |
|     |      |            | 1          | Male      |           |           |           |
|     | 1971 | 0.33       | 0.46       | -         | -         | -         | -         |
|     | 1983 | 0.29       | 0.40       | -         | -         | -         | -         |
| 50  | 2000 | 0.28       | 0.35       | 0.62      | 0.40      | 0.38      | 0.28      |
|     | 2012 | 0.25       | 0.34       | 0.52      | 0.38      | 0.39      | 0.28      |
|     | 2019 | -          | 0.33       | 0.51      | 0.38      | 0.41      | 0.25      |
|     | 1971 | 0.60       | 0.83       | -         | -         | -         | -         |
|     | 1983 | 0.56       | 0.76       | -         | -         | -         | -         |
| 67  | 2000 | 0.53       | 0.63       | 0.90      | 0.73      | 0.66      | 0.53      |
|     | 2012 | 0.45       | 0.58       | 0.82      | 0.67      | 0.63      | 0.50      |
|     | 2019 | -          | 0.57       | 0.82      | 0.65      | 0.67      | 0.46      |

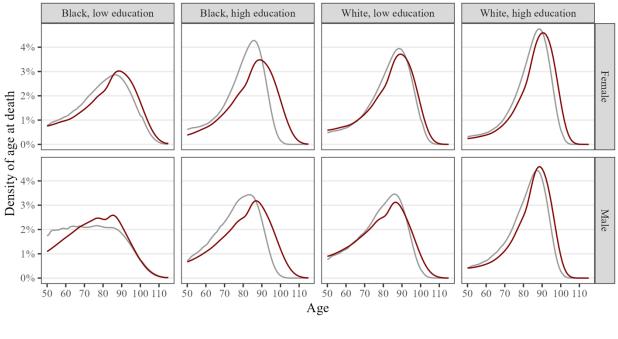
Table 4. Wealth Equivalence of Fair Annuities as a Percentage of Initial Wealth by Gender and Demographic/SES Group

|                              | Dependent variable:          |
|------------------------------|------------------------------|
|                              | Change in wealth equivalence |
| Change in standard deviation | 0.068 ***                    |
|                              | (0.001)                      |
| Change in life expectancy    | -0.031 ***                   |
|                              | (0.001)                      |
| Constant                     | -0.001 ***                   |
|                              | (0.0003)                     |
| Observations                 | 1,024                        |
| Adjusted R <sup>2</sup>      | 0.789                        |

Table 5. Effects of Life Expectancy and Variance of Longevity on Wealth Equivalence of FairAnnuities

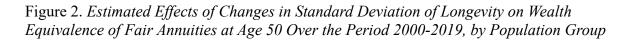
Notes: \*\*\*p<0.01. Standard errors in parentheses.

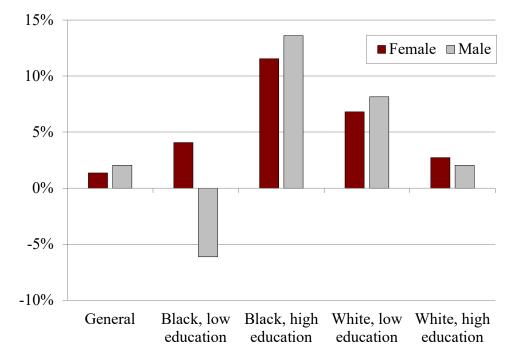
Figure 1. Age-at-Death Distribution (Density of Lifespan) by Gender, Race, and Educational Attainment at Age 50



Year — 2000 — 2019

Source: Authors' calculations based on life tables from multiple sources.





# Appendix A. Population-Level Life Expectancy Calculated with and without Hispanic Individuals

|        |      |     | Life ex  | pectancy based on                         |                           |
|--------|------|-----|--|---|---------------------------|
| Gender | Year | Age | NVSS/ACS with<br>Black and White<br>individuals only | NVSS/ACS<br>with the entire<br>population | SSA cohort<br>life tables |
|        |      | 50  | 79.1   | 79.4                                      | 79.7                      |
|        | 2000 | 62  | 80.8   | 81.0                                      | 81.2                      |
| Male   | 2000 | 67  | 81.8   | 82.1                                      | 82.3                      |
|        |      | 70  | 82.6   | 82.9                                      | 83.1                      |
|        |      | 50  | 80.2   | 80.3                                      | 80.3                      |
|        | 2012 | 62  | 82.2   | 82.4                                      | 82.2                      |
|        |      | 67  | 83.3   | 83.6                                      | 83.3                      |
|        |      | 70  | 84.4   | 84.4                                      | 84.0                      |
|        |      | 50  | 82.6   | 83.4                                      | 83.4                      |
|        | 2000 | 62  | 83.5   | 84.2                                      | 84.1                      |
|        | 2000 | 67  | 84.2   | 85.0                                      | 84.9                      |
| г 1    |      | 70  | 84.8   | 85.7                                      | 85.6                      |
| Female |      | 50  | 84.0   | 84.1                                      | 84.1                      |
|        | 2012 | 62  | 85.1   | 85.2                                      | 85.1                      |
|        | 2012 | 67  | 85.8   | 85.9                                      | 85.7                      |
|        |      | 70  | 86.4   | 86.5                                      | 86.3                      |

Table A1. Comparison of Life Expectancy Calculated Using Different Life Tables

Source: Authors' calculations based on NVSS and ACS data in various years and SSA cohort life tables (SSA 2024).

### Appendix B. Illustrating Isolated Impacts of Life Expectancy and Variance of Longevity on the Insurance Value of Fair Annuities

With empirical age-at-death distributions derived from regular life tables, it is difficult to decompose the impact of a change in the shape of the distribution on the wealth equivalence of annuities into isolated effects from the shift of the position and the change of the dispersion of the distribution. The main challenge is to define proper mean-preserving changes in the dispersion and dispersion-preserving changes in the mean for the empirical age-at-death distribution. This Appendix illustrates the isolated effects of changes in life expectancy and lifespan variation on wealth equivalence of fair annuities using a hypothetical age-at-death distribution under which all deaths are uniformly distributed over a given age range. With such distributions, shifts in position and dispersion can be easily defined independently.

The analysis considers four uniform age-at-death distributions for an individual at age 50:

- Baseline: Deaths are uniformly distributed over a 21-year age window from 70 to 90 with no deaths at other ages, resulting in a life expectancy of 80 and a standard deviation of longevity of 6.1 years.
- Increasing life expectancy: The distribution in 1 is shifted upward by five years to achieve a higher life expectancy of 85 years, while keeping the 21-year age window (now 75 to 95).
- Increasing lifespan variation: The age window for death in 1 is expanded to 25 years, resulting in the same life expectancy of 80 but a higher standard deviation of longevity of 7.2 years.
- Increasing both: The changes in 2 and 3 are combined, resulting in an age window for death from 73 to 97 with a life expectancy of 85 years and standard deviation of 7.2 years.

Using mortality tables derived from these age-at-death distributions, we calculate the resulting values of wealth equivalence of fair annuities following the method described in the main text and present the results in Table B1. Because the shift of position and the shift of dispersion are independently defined in 2 and 3, respectively, the resulting changes in wealth equivalence represent their isolated effects. Consistent with the discussion in the main text, an

increase in life expectancy keeping the lifespan variation constant (row 2) reduces wealth equivalence; meanwhile, an increase in lifespan variation keeping life expectancy constant (row 3) raises wealth equivalence. The specific changes in cases 2 and 3 have a combined effect (row 4) leading to a lower wealth equivalence compared with the baseline, which mimics the observed decline of wealth equivalence over time discussed in the main text.

|                     | Range of the<br>uniform age-at-<br>death distribution | Life<br>expectancy<br>(LE) | Standard<br>deviation (SD)<br>of age at death | Wealth equivalence<br>of fair annuities |
|---------------------|---|----------------------------|---|---|
| 1. Baseline         | 70-90   | 80                         | 6.1   | 16.3%                                   |
| 2. Higher LE        | 75-85   | 85                         | 6.1   | 13.2                                    |
| 3. Higher SD        | 68-92   | 80                         | 7.2   | 19.6                                    |
| 4. Higher LE and SD | 73-97   | 85                         | 7.2   | 15.8                                    |

Table B1. Hypothetical Uniform Age-at-Death Distributions and the Corresponding WealthEquivalence of Fair Annuities

Source: Authors' calculations.

# Appendix C. Results of Life Expectancy, Standard Deviation of Longevity and Wealth Equivalence for All Four Starting Ages (50, 62, 67, and 70)

|     |      |            |         | Bla       | ack       | W         | nite      |
|-----|------|------------|---------|-----------|-----------|-----------|-----------|
| Age | Year | Annuitants | General | Low       | High      | Low       | High      |
|     |      |            |         | education | education | education | education |
|     |      |            |         | Female    |           |           |           |
|     | 1971 | 83.7       | 80.7    | -         | -         | -         | -         |
|     | 1983 | 86.2       | 81.7    | -         | -         | -         | -         |
| 50  | 2000 | 87.5       | 83.5    | 80.0      | 79.5      | 82.5      | 83.4      |
|     | 2012 | 88.1       | 84.1    | 81.7      | 83.3      | 83.1      | 85.4      |
|     | 2019 | -          | 84.6    | 82.4      | 84.1      | 83.3      | 86.0      |
|     | 1971 | 84.7       | 82.4    | -         | -         | _         | -         |
|     | 1983 | 86.5       | 82.9    | -         | -         | -         | -         |
| 62  | 2000 | 87.6       | 84.2    | 82.0      | 80.8      | 83.6      | 83.9      |
|     | 2012 | 88.4       | 85.1    | 84.0      | 84.6      | 84.5      | 86.0      |
|     | 2019 | -          | 85.6    | 84.6      | 85.2      | 84.9      | 86.5      |
|     | 1971 | 85.6       | 83.6    | -         | -         | -         | -         |
|     | 1983 | 87.0       | 83.9    | -         | -         | -         | -         |
| 67  | 2000 | 88.0       | 84.9    | 83.4      | 81.7      | 84.3      | 84.4      |
|     | 2012 | 88.8       | 85.8    | 85.1      | 85.5      | 85.3      | 86.5      |
|     | 2019 | -          | 86.2    | 85.8      | 86.1      | 85.8      | 86.9      |
|     | 1971 | 86.1       | 84.3    | -         | -         | -         | -         |
|     | 1983 | 87.5       | 84.7    | -         | -         | -         | -         |
| 70  | 2000 | 88.4       | 85.6    | 84.4      | 82.4      | 85.0      | 84.9      |
|     | 2012 | 89.2       | 86.3    | 85.9      | 86.2      | 85.9      | 86.9      |
|     | 2019 | -          | 86.7    | 86.6      | 86.7      | 86.4      | 87.3      |

Table C1. Results of Life Expectancy for All Starting Ages

-continued-

|     |      |            |         | Bla       | ack       | WI        | White     |  |  |
|-----|------|------------|---------|-----------|-----------|-----------|-----------|--|--|
| Age | Year | Annuitants | General | Low       | High      | Low       | High      |  |  |
|     |      |            |         | education | education | education | education |  |  |
|     |      |            |         | Male      |           |           |           |  |  |
|     | 1971 | 79.8       | 75.4    | -         | -         | -         | -         |  |  |
|     | 1983 | 83.3       | 77.6    | -         | -         | -         | -         |  |  |
| 50  | 2000 | 84.6       | 79.8    | 74.4      | 76.2      | 78.1      | 81.0      |  |  |
|     | 2012 | 85.7       | 80.5    | 75.9      | 79.4      | 78.6      | 82.8      |  |  |
|     | 2019 | -          | 81.1    | 76.5      | 80.6      | 79.1      | 83.5      |  |  |
|     | 1971 | 80.9       | 77.3    | -         | -         | -         | -         |  |  |
|     | 1983 | 83.7       | 78.9    | -         | -         | -         | -         |  |  |
| 62  | 2000 | 85.4       | 81.3    | 78.9      | 78.1      | 80.2      | 82.0      |  |  |
|     | 2012 | 86.4       | 82.3    | 79.3      | 81.3      | 81.1      | 83.8      |  |  |
|     | 2019 | -          | 82.7    | 79.6      | 82.5      | 81.5      | 84.4      |  |  |
|     | 1971 | 82.2       | 79.2    | -         | -         | -         | -         |  |  |
|     | 1983 | 84.2       | 80.2    | -         | -         | -         | -         |  |  |
| 67  | 2000 | 86.0       | 82.4    | 81.1      | 79.5      | 81.3      | 82.7      |  |  |
|     | 2012 | 87.1       | 83.4    | 81.2      | 82.6      | 82.4      | 84.5      |  |  |
|     | 2019 | -          | 83.9    | 81.4      | 83.8      | 82.9      | 85.0      |  |  |
|     | 1971 | 83.1       | 80.5    | -         | -         | -         | -         |  |  |
|     | 1983 | 84.8       | 81.3    | -         | -         | -         | -         |  |  |
| 70  | 2000 | 86.5       | 83.2    | 82.5      | 80.4      | 82.2      | 83.3      |  |  |
|     | 2012 | 87.5       | 84.2    | 82.5      | 83.5      | 83.3      | 85.1      |  |  |
|     | 2019 | -          | 84.6    | 82.7      | 84.7      | 83.9      | 85.5      |  |  |

Table C1. Results of Life Expectancy for All Starting Ages (continued)

|     |      |            |         | Bla       | ack       | White     |           |  |
|-----|------|------------|---------|-----------|-----------|-----------|-----------|--|
| Age | Year | Annuitants | General | Low       | High      | Low       | High      |  |
|     |      |            |         | education | education | education | education |  |
| _   |      |            |         | Female    |           |           |           |  |
|     | 1971 | 11.0       | 11.9    | -         | -         | -         | -         |  |
|     | 1983 | 10.9       | 11.9    | -         | -         | -         | -         |  |
| 50  | 2000 | 11.0       | 11.6    | 13.6      | 11.0      | 11.7      | 10.3      |  |
|     | 2012 | 11.2       | 11.8    | 13.7      | 12.9      | 12.3      | 11.1      |  |
|     | 2019 | -          | 11.8    | 14.2      | 12.7      | 12.7      | 10.7      |  |
|     | 1971 | 9.2        | 9.6     | -         | -         | -         | -         |  |
|     | 1983 | 9.5        | 9.7     | -         | -         | -         | -         |  |
| 62  | 2000 | 9.7        | 9.8     | 11.0      | 8.6       | 9.6       | 8.6       |  |
|     | 2012 | 9.8        | 9.7     | 10.8      | 10.6      | 9.9       | 9.4       |  |
|     | 2019 | -          | 9.7     | 11.3      | 10.6      | 10.2      | 9.1       |  |
|     | 1971 | 8.3        | 8.6     | -         | -         | -         | -         |  |
|     | 1983 | 8.6        | 8.6     | -         | -         | -         | -         |  |
| 67  | 2000 | 9.0        | 8.8     | 9.8       | 7.5       | 8.6       | 7.8       |  |
|     | 2012 | 9.0        | 8.7     | 9.6       | 9.6       | 8.9       | 8.5       |  |
|     | 2019 | -          | 8.8     | 10.1      | 9.6       | 9.1       | 8.3       |  |
| -   | 1971 | 7.8        | 8.0     | -         | -         | -         | -         |  |
|     | 1983 | 8.1        | 7.9     | -         | -         | -         | -         |  |
| 70  | 2000 | 8.5        | 8.1     | 9.0       | 6.8       | 7.9       | 7.2       |  |
|     | 2012 | 8.4        | 8.1     | 8.9       | 8.9       | 8.2       | 8.0       |  |
|     | 2019 | -          | 8.2     | 9.4       | 8.9       | 8.4       | 7.8       |  |

Table C2. Results of Standard Deviation of Longevity for All Starting Ages

-continued-

|     |      |            |         | Bla       | ack       | W         | White     |  |  |
|-----|------|------------|---------|-----------|-----------|-----------|-----------|--|--|
| Age | Year | Annuitants | General | Low       | High      | Low       | High      |  |  |
|     |      |            |         | education | education | education | education |  |  |
|     |      |            |         | Male      |           |           |           |  |  |
|     | 1971 | 11.9       | 12.1    | -         | -         | -         | -         |  |  |
|     | 1983 | 11.9       | 12.2    | -         | -         | -         | -         |  |  |
| 50  | 2000 | 12.3       | 12.0    | 14.6      | 11.3      | 12.1      | 10.8      |  |  |
|     | 2012 | 11.6       | 12.3    | 13.6      | 12.6      | 12.7      | 11.4      |  |  |
|     | 2019 | -          | 12.3    | 13.7      | 13.3      | 13.3      | 11.1      |  |  |
|     | 1971 | 9.4        | 9.1     | -         | -         | -         | -         |  |  |
|     | 1983 | 9.8        | 9.5     | -         | -         | -         | -         |  |  |
| 62  | 2000 | 10.3       | 9.6     | 11.2      | 8.7       | 9.4       | 8.7       |  |  |
|     | 2012 | 9.8        | 9.7     | 10.5      | 10.1      | 9.7       | 9.3       |  |  |
|     | 2019 | -          | 9.8     | 10.7      | 10.7      | 10.4      | 9.0       |  |  |
|     | 1971 | 8.2        | 7.9     | -         | -         | -         | -         |  |  |
|     | 1983 | 8.7        | 8.1     | -         | -         | -         | -         |  |  |
| 67  | 2000 | 9.4        | 8.5     | 9.8       | 7.5       | 8.2       | 7.7       |  |  |
|     | 2012 | 8.7        | 8.5     | 9.2       | 8.9       | 8.5       | 8.3       |  |  |
|     | 2019 | -          | 8.6     | 9.4       | 9.4       | 9.2       | 8.0       |  |  |
|     | 1971 | 7.5        | 7.2     | -         | -         | -         | -         |  |  |
|     | 1983 | 8.0        | 7.3     | -         | -         | -         | -         |  |  |
| 70  | 2000 | 8.8        | 7.7     | 9.0       | 6.7       | 7.4       | 7.1       |  |  |
|     | 2012 | 8.1        | 7.8     | 8.4       | 8.1       | 7.7       | 7.7       |  |  |
|     | 2019 | -          | 7.9     | 8.6       | 8.7       | 8.4       | 7.4       |  |  |

Table C2. Results of Standard Deviation of Longevity for All Starting Ages (continued)

|     |      |            |         | Bla       | ack       | White     |           |
|-----|------|------------|---------|-----------|-----------|-----------|-----------|
| Age | Year | Annuitants | General | Low       | High      | Low       | High      |
|     |      |            |         | education | education | education | education |
|     |      |            | F       | Female    |           |           |           |
|     | 1971 | 0.26       | 0.33    | -         | -         | -         | -         |
|     | 1983 | 0.23       | 0.31    | -         | -         | -         | -         |
| 50  | 2000 | 0.22       | 0.28    | 0.41      | 0.31      | 0.29      | 0.24      |
|     | 2012 | 0.22       | 0.27    | 0.37      | 0.32      | 0.30      | 0.24      |
|     | 2019 | -          | 0.27    | 0.37      | 0.30      | 0.31      | 0.22      |
|     | 1971 | 0.39       | 0.48    | -         | -         | -         | -         |
|     | 1983 | 0.37       | 0.47    | -         | -         | -         | -         |
| 62  | 2000 | 0.35       | 0.44    | 0.59      | 0.46      | 0.43      | 0.37      |
|     | 2012 | 0.34       | 0.41    | 0.50      | 0.48      | 0.43      | 0.36      |
|     | 2019 | -          | 0.40    | 0.51      | 0.45      | 0.43      | 0.34      |
|     | 1971 | 0.47       | 0.58    | -         | -         | -         | -         |
|     | 1983 | 0.45       | 0.56    | -         | -         | -         | -         |
| 67  | 2000 | 0.43       | 0.53    | 0.70      | 0.57      | 0.53      | 0.46      |
|     | 2012 | 0.41       | 0.49    | 0.58      | 0.57      | 0.51      | 0.45      |
|     | 2019 | -          | 0.48    | 0.59      | 0.54      | 0.51      | 0.41      |
|     | 1971 | 0.54       | 0.66    | -         | -         | -         | -         |
|     | 1983 | 0.50       | 0.62    | -         | -         | -         | -         |
| 70  | 2000 | 0.49       | 0.59    | 0.77      | 0.64      | 0.59      | 0.53      |
|     | 2012 | 0.46       | 0.56    | 0.64      | 0.63      | 0.58      | 0.51      |
|     | 2019 | -          | 0.54    | 0.65      | 0.60      | 0.57      | 0.47      |

Table C3. Results of Wealth Equivalence of Fair Annuities for All Starting Ages

-continued-

| Age | Year | Annuitants | General | Black     |           | White     |           |
|-----|------|------------|---------|-----------|-----------|-----------|-----------|
|     |      |            |         | Low       | High      | Low       | High      |
|     |      |            |         | education | education | education | education |
|     |      |            |         | Male      |           |           |           |
|     | 1971 | 0.33       | 0.46    | -         | -         | -         | -         |
|     | 1983 | 0.29       | 0.40    | -         | -         | -         | -         |
| 50  | 2000 | 0.28       | 0.35    | 0.62      | 0.40      | 0.38      | 0.28      |
|     | 2012 | 0.25       | 0.34    | 0.52      | 0.38      | 0.39      | 0.28      |
|     | 2019 | -          | 0.33    | 0.51      | 0.38      | 0.41      | 0.25      |
|     | 1971 | 0.51       | 0.71    | -         | -         | -         | -         |
|     | 1983 | 0.45       | 0.64    | -         | -         | -         | -         |
| 62  | 2000 | 0.43       | 0.53    | 0.80      | 0.60      | 0.55      | 0.43      |
|     | 2012 | 0.38       | 0.49    | 0.72      | 0.57      | 0.54      | 0.42      |
|     | 2019 | -          | 0.48    | 0.72      | 0.55      | 0.58      | 0.38      |
|     | 1971 | 0.60       | 0.83    | _         | -         | -         | -         |
|     | 1983 | 0.56       | 0.76    | -         | -         | -         | -         |
| 67  | 2000 | 0.53       | 0.63    | 0.90      | 0.73      | 0.66      | 0.53      |
|     | 2012 | 0.45       | 0.58    | 0.82      | 0.67      | 0.63      | 0.50      |
|     | 2019 | -          | 0.57    | 0.82      | 0.65      | 0.67      | 0.46      |
|     | 1971 | 0.67       | 0.91    | -         | -         | -         | -         |
|     | 1983 | 0.63       | 0.84    | -         | -         | -         | -         |
| 70  | 2000 | 0.60       | 0.71    | 0.97      | 0.83      | 0.74      | 0.61      |
|     | 2012 | 0.51       | 0.65    | 0.89      | 0.74      | 0.70      | 0.57      |
|     | 2019 | -          | 0.63    | 0.89      | 0.72      | 0.74      | 0.52      |

Table C3. Results of Wealth Equivalence of Fair Annuities for All Starting Ages (continued)

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